

STATE OF NEW JERSEY
BOARD OF PUBLIC UTILITIES

IN THE MATTER OF THE PETITION OF
SOUTH JERSEY GAS COMPANY TO
REVISE THE COST RECOVERY CHARGE
ASSOCIATED WITH ENERGY EFFICIENCY
PROGRAMS (“EET CHARGE”)

DOCKET NO. _____

PETITION AND EXHIBITS

June 22, 2017

**STATE OF NEW JERSEY
BOARD OF PUBLIC UTILITIES**

IN THE MATTER OF THE PETITION OF : CASE SUMMARY
SOUTH JERSEY GAS COMPANY FOR :
APPROVAL TO REVISE THE COST : BPU DOCKET NO.
RECOVERY CHARGE ASSOCIATED WITH :
ENERGY EFFICIENCY PROGRAMS (“EET :
CHARGE”)

TO THE HONORABLE COMMISSIONERS OF THE BOARD OF PUBLIC UTILITIES:

South Jersey Gas Company (“South Jersey”) files this Petition with the New Jersey Board of Public Utilities (“Board”) seeking approval to increase the cost recovery charge associated with its Energy Efficiency Programs (“EETPs”). Pursuant to this filing, South Jersey is requesting that the Board permit South Jersey to continue its Energy Efficiency Tracker (“EET”) and to continue recovering all costs associated with its Board approved EETPs through the EET. South Jersey is also requesting that it be permitted to continue earning a return on and a return of its investments associated with the EETPs, as previously authorized by the Board. South Jersey’s EETPs provide participating customers with increased incentives to reduce their natural gas consumption, while conserving energy and working towards stimulating the economy.

If approved by the Board, the monthly impact of the proposed increase in the EET Charge on the bill of a residential heating customer using 100 therms during a winter month would be an increase of \$0.54, or 0.4%.

**STATE OF NEW JERSEY
BOARD OF PUBLIC UTILITIES**

IN THE MATTER OF THE PETITION OF : PETITION
SOUTH JERSEY GAS COMPANY FOR :
APPROVAL TO REVISE THE COST : BPU DOCKET NO.
RECOVERY CHARGE ASSOCIATED WITH :
ENERGY EFFICIENCY PROGRAMS (“EET :
CHARGE”) :

**TO THE HONORABLE COMMISSIONERS OF
THE BOARD OF PUBLIC UTILITIES:**

Petitioner, South Jersey Gas Company (“South Jersey” or the “Company”), a public utility corporation of the State of New Jersey, with its principal office at One South Jersey Plaza, Folsom, New Jersey, hereby petitions the Board of Public Utilities (the “Board”), for authorization to increase its Energy Efficiency Tracker (“EET”) Charge. The EET was initially established pursuant to *N.J.S.A.* 48:3-98.1 and the Board Order issued on July 24, 2009 in Docket Numbers GO09010059 and EO09010056, and reauthorized pursuant to the Board Orders issued on June 21, (Docket Number GO1205036) and August 19, 2015 (Docket Number GR15010090). In support of this Petition, South Jersey states as follows:

I. BACKGROUND

1. South Jersey is a corporation duly organized under the laws of the State of New Jersey and is a public utility engaged in the transmission, distribution, transportation, and sale of natural gas within its defined service territory within the State of New Jersey. Said service territory includes all or portions of the following counties: Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester and Salem. Within its service territory, South Jersey serves approximately 381,000 customers.

2. South Jersey is regulated by the Board for the purposes of ensuring safe, adequate and proper natural gas service pursuant to *N.J.S.A. 48:2-23.3*.

3. On January 23, 2009, South Jersey filed a Petition with the Board in Docket Numbers EO09010059 and GO09010057 seeking approval to develop and implement a number of energy efficiency programs (“EEPs”) that were to be made available to South Jersey customers over a two-year period in order to promote energy efficiency and conservation while stimulating the State’s economy.

4. At the same time, the Company sought Board approval for an associated cost recovery rider mechanism.

5. The EEPs were designed to compliment and supplement the then existing aspects of New Jersey’s Clean Energy Program (“CEP”) and the Company’s Conservation Incentive Program (“CIP”) in an attempt to encourage higher levels of participation in South Jersey’s service territory.

6. Consistent with the focus of *N.J.S.A. 26:2C-45* (“Regional Greenhouse Gas Initiative Legislation” or “RGGI Legislation”), the New Jersey Energy Master Plan and the Governor’s economic stimulus goals, the EEPs proposed by South Jersey were geared toward encouraging customers to reduce their overall energy usage. The EEPs also had the beneficial effect of creating additional jobs in the energy efficiency market.

7. By way of Board Order dated July 24, 2009 (the “July 2009 Order”), the Board approved the EEPs for South Jersey and the recovery of costs incurred by adopting the terms of a Stipulation of Settlement entered into among South Jersey, Board Staff and the Department of the Public Advocate, Division of Rate Counsel, now known as the Division of Rate Counsel (“Rate Counsel”) (collectively, the “Parties”).

8. The July 2009 Order authorized the Company to recover all revenue requirements associated with the EEPs through the creation of the EET, which consisted of two parts. One part allowed the Company to earn a return on its investments and recover the amortization of the regulatory asset (“RA”) to be created upon South Jersey’s balance sheet. The other part of the EET recovered incremental operating and maintenance (“O&M”) expenses associated with the EEPs.

9. Pursuant to the July 2009 Order, the initial EET rate was established as \$0.0024 per therm, including taxes.

10. Pursuant to the July 24, 2009 Order, the Company is required to submit annual EEP cost recovery filings to establish future EET rates.

11. On July 9, 2010, the Company submitted its first annual filing (“First Annual EET Filing”) with the Board in Docket No. GO10070466, seeking to increase the EET rate to \$0.0078 per therm, including taxes. Public hearings were held on January 13, 2011.

12. In the interim, on November 18, 2010, South Jersey filed a Letter Petition with the Board seeking modification of three aspects of the July 2009 Order:

- a. South Jersey sought Board approval for an extension of one year to allow South Jersey to carryover individual program under-spending until December 31, 2011.
- b. South Jersey sought Board approval for an extension of one year to allow South Jersey’s monthly investment and incremental operating and maintenance costs associated with the EEPs to continue until April 2012.
- c. South Jersey sought Board approval to reallocate money within the EEPs budgets.

13. This relief sought in the November 18, 2010 filing was approved by the Board on January 19, 2011.

14. On June 1, 2011, the Company submitted its second annual filing (“Second Annual EET Filing”) with the Board in Docket No. GR11060336, seeking to increase the EET rate to \$0.0096 per therm, including taxes. Public hearings on this matter were held on August 10, 2011.

15. On May 3, 2012, in Docket No. GO12050363, a petition was filed by South Jersey to implement new Energy Efficiency Programs (the “EEP II Petition”).

16. On June 1, 2012, the Company submitted its third annual filing (“Third Annual EET Filing”) with the Board in Docket No. GR12060473, seeking to increase the EET rate to \$.0119 per therm, including taxes.

17. On June 6, 2012, in Docket No. GO12060492, South Jersey filed a petition seeking to extend the EEP and EET through December 31, 2012 to permit the Company to spend remaining unexpended EEP funds. Pursuant to Board Order dated August 15, 2012, the Board authorized the extension of South Jersey’s EEP until the remaining unexpended funds were exhausted or until approval of a new set of EEPs was implemented, whichever occurred first.

18. On September 13, 2012, the Board approved an increase in the EET rate to \$0.0096 per therm, including taxes, resolving both the First and Second Annual EET Filings.

19. On January 15, 2013, the Parties entered into another Stipulation further extending the EEPs and the EET through June 30, 2013. Pursuant to that Stipulation, an “Extension Budget” was developed for the period January 2013 through June 2013. The total of the Extension Budget was \$2,522,469. These funds were exhausted as of June 30, 2013.

20. On May 31, 2013, the Company submitted its fourth Annual EET Filing (“Fourth Annual EET Filing”) with the Board in Docket No. GR13050435, seeking to increase the EET rate to \$.0134 per therm, including taxes.

21. On June 14, 2013, the Parties entered into a Stipulation in Docket No. GO12050363 (the “EEP II Stipulation”) resolving the EEP II Petition. With the EEP II, the Parties agreed that South Jersey would continue its Residential Home Performance and Finance Energy Efficiency Program, its Non-Residential Energy Efficiency Investment Program, its Enhanced Residential HVAC Rebate Program and its Commercial Customer Direct Install Financing Program through June 2015 with an authorized EEP II budget of \$24,000,000. Also pursuant to the EEP II Stipulation, the Parties agreed to an initial rate of \$0.0035, including taxes, associated with the approved programs (the “EET Extension Rate”). The EEP II Stipulation was approved by the Board on June 21, 2013 (the “June 2013 Order”).

22. On May 31, 2014, the Company submitted its fifth Annual EET Filing (“Fifth Annual EET Filing”) with the Board in Docket No. GR14050509, seeking to increase the EET rate to \$0.015577 per therm, including taxes.

23. On September 30, 2014, the Board approved an increase in the EET rate to \$0.0169 per therm, including taxes, resolving both the Third and Fourth Annual EET Filings.

24. On January 20, 2015, the Company filed a petition with the Board seeking approval to continue its EEPs for a three year period, commencing July 1, 2015, with a total budget of approximately \$56 million. This filing was assigned Docket No. GR15010090.

25. On June 1, 2015, the Company submitted its Sixth Annual EET Filing to the Board seeking approval to decrease the then current EET rate from \$0.0169 per therm, including taxes, to the rate of \$0.003252 per therm, including taxes. This filing was assigned Docket No. GR15060643.

26. On August 6, 2015, the Parties entered into Stipulation resolving the EEP III Petition (Docket No. GR15010090) (the “EEP III Stipulation”), agreeing that South Jersey

could continue its Residential Home Performance and Finance Energy Efficiency Program, Non-Residential Energy Efficiency Investment Program, Enhanced Residential HVAC Rebate Program, and Commercial Customer Direct Install Financing Program, through August 2017, pursuant to the terms and agreements set forth in the Stipulation. The Parties also agreed that the Company could implement the Social Marketing and Education Program (OPOWER).

27. On August 19, 2015, the Board approved the EEP III Stipulation. Pursuant to the EEP III Stipulation and Board Order, the Parties agreed to an initial rate of \$0.004494 per therm, including taxes, associated with the approved EEP III programs (the “EET III Extension Rate”). This rate was combined with the then current total EET Rate (EET Rate and EET II Extension Rate) of \$0.0169 per therm, including taxes, for a total EET rate of \$0.021394 per therm, including taxes, effective September 1, 2015.

28. On February 24, 2016, the Board approved a decrease in the EET rate to \$0.007302 per therm, including taxes, resolving both the Fifth and Sixth Annual EET Filings. This EET rate was derived by combining the EET rate, based on actual data through September 30, 2015 and projected data from October 1, 2015 through September 30, 2016, of \$0.002808 per therm, including taxes, with the EET III Extension Rate of \$0.004494 per therm, including taxes, as approved in Docket No. GR15010090.

29. On June 2, 2016, the Company submitted its Seventh Annual EET Filing to the Board seeking approval to decrease the then current EET rate from \$0.007302 per therm, including taxes, to the rate of \$0.005995 per therm, including taxes. This filing was assigned Docket No. GR16060491.

30. On October 31, 2016, the Board approved a decrease in the EET rate to its current level of \$0.004571 per therm, including taxes, resolving the Seventh Annual EET Filing.

31. As required per the Board Order in Docket No. GR15010090, the Company engaged APPRISE Inc. of Princeton, NJ to perform a formal program evaluation on SJG's Energy Efficiency Programs (the "APPRISE Report"). The APPRISE Report was served on the Parties on September 1, 2016. Although requested by the Company at the time of engagement, within its program evaluation, APPRISE was unable to accurately arrive at a Net Savings calculation.

32. On November 4, 2016, the Company filed a Letter Petition with the Board seeking approval to extend the term of the Company's existing EEPs through December 31, 2018.

33. On January 25, 2017, the Board approved the extended term of the current program to December 31, 2018, with all other aspects of the program remaining unchanged, including the funding and budget level.

II. RELIEF REQUESTED IN THIS PETITION

34. Pursuant to the July 2009 Order, June 2013 Order, and August 2015 Order, the Parties agreed that the Company will provide, as part of its Annual Filings, certain Minimum Filing Requirements.

35. A schedule setting forth each Minimum Filing Requirement and its location in this filing is attached hereto as Exhibit A.

36. Attached as Exhibit B is a summary of expenditures for the Company's EEPs.

37. Based on the foregoing, and the information provided in the attached Exhibits, South Jersey proposes to increase its EET Charge to \$0.009917 per therm, including taxes. This

represents an increase of \$0.005346 per therm from the current EET Charge of \$0.004571 per therm, including taxes.

38. The impact of this increase on the bill of a residential heating customer using 100 therms of natural gas in a winter month is an increase of \$0.54, or 0.4%.

III. MISCELLANEOUS

39. South Jersey will provide notice of the filing of this Petition for the EET Rate Adjustment and modification of its Tariff to all of its customers through the publication of a Public Notice in newspapers of general circulation within the Company's service territory. A copy of the proposed Public Notice is attached hereto as Exhibit C.

40. South Jersey has served a copy of this filing, together with a copy of the annexed Exhibits being filed herewith, upon the Division of Rate Counsel and the Division of Law.

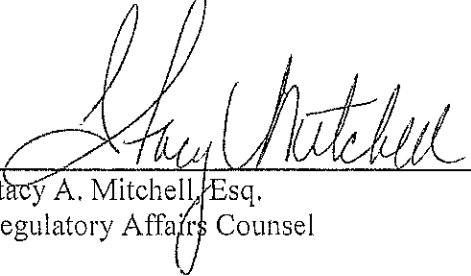
WHEREFORE, South Jersey requests that the Board issue an Order:

1. Approving the Company's continued recovery of the costs associated with the EEPs as shown on the attached Exhibits;
2. Approving South Jersey's request for the EET Charge of \$0.009917 per therm until the Company submits its next annual EET Charge Filing or the Board issues an Order changing such rates; and
3. Granting such other relief as the Board deems just, reasonable and necessary.

Respectfully submitted,

SOUTH JERSEY GAS COMPANY

By:


Stacy A. Mitchell, Esq.
Regulatory Affairs Counsel

Dated: June 22, 2017

Communications addressed to the
Petitioner in this case is to be
sent to:

South Jersey Gas Company
Attention: Stacy A. Mitchell, Esq.
Regulatory Affairs Counsel
1 South Jersey Plaza
Folsom, NJ 08037
(609) 561-9000 (ext. 4364)

VERIFICATION

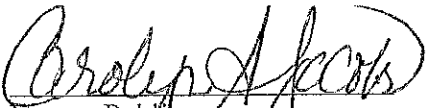
I, KENNETH J. BARCIA, of full age, being duly sworn according to law upon my oath, depose and say:

1. I am Manager, Rates and Revenue Requirements, of South Jersey Gas Company and am authorized to make this verification on behalf of the Company.

2. I have reviewed the foregoing petition and the information contained therein is true according to the best of my knowledge, information and belief.


KENNETH J. BARCIA

Sworn to and subscribed
before me this 22nd day
of June, 2017.


Notary CAROLYN A. JACOBS
NOTARY PUBLIC OF NEW JERSEY
My Commission Expires October 28, 2018

**In the Matter of the Petition of South Jersey Gas Company
To Revise the Cost Recovery Charge
Associated with the Energy Efficiency Programs (“EET Charge”)**

| MINIMUM FILING REQUIREMENTS | LOCATION IN FILING |
|--|--|
| 1. Information on SJG’s direct FTE employment impacts | Schedule 1 |
| 2. Monthly Revenue Requirement calculation | Schedule 2 |
| 3. Actual revenues by month and by rate class recorded under the programs | Schedule 3 |
| 4. Monthly beginning and ending clause deferred balances and average deferred balance net of tax for reconciliation period | Schedule 4 |
| 5. Interest rate used for over/under deferred balance recovery | Schedule 4, Line 27 |
| 6. Interest expense to be charged or credited each month | Schedule 4, Line 23 |
| 7. Budget versus actual EEP costs | Schedule 5 |
| 8. Monthly journal entries for regulatory asset and deferred O&M expenses for the EEP and reconciliation period | Schedule 6 |
| 9. Supporting details for all administrative costs related to the EEP included in the Revenue Requirement | Schedule 2, Pages 2 through 5, Line 17 Schedule 2, Pages 6 and 7, Line 12 Schedule 2, Pages 8 and 9, Line 17 Schedule 2, Pages 10 and 11, Line 12 Schedule 5 |
| 10. Information supporting the carrying costs used for the unamortized costs | Schedule 4, Lines 23 and 27 |
| 11. Number of participants in each EEP | Schedule 7 |
| 12. Estimated demand and energy savings including a break-down by project | Schedule 8 |

**In the Matter of the Petition of South Jersey Gas Company
To Revise the Cost Recovery Charge
Associated with the Energy Efficiency Programs (“EET Charge”)**

| MINIMUM FILING REQUIREMENTS | LOCATION IN FILING |
|---|-------------------------------|
| 13. Estimated emissions reductions for each EEP | Schedule 8 |
| 14. Estimated free ridership and spillover | Petition page 7, Paragraph 31 |
| 15. Participant costs including a break-down by project | Schedule 9 |
| 16. Results of program evaluations including a break-down by project | Petition page 7, Paragraph 31 |
| 17. Information for programs that provide incentives for conversion of energy utilization to natural gas from other energy sources, including: (i) the number of such projects (ii) an estimate of the increase in annual gas demand and energy associated with these projects, and (iii) the avoided use of electricity and/or other fuels. | Schedule 10 |
| 18. Tariff Sheets | Schedule 11 |

South Jersey Gas Company
Energy Efficiency Programs
EET III Extension - Board Order Docket No. GR15010090
Summary of Expenditures
(Actuals through April 30, 2017; May & June 2017 Projections)

| | <u>Investment</u> | <u>O&M</u> | <u>Total</u> |
|----------------------------------|----------------------------|---------------------------|----------------------------|
| Home Performance | | | |
| Loans | \$16,856,020 | \$891,538 | \$17,747,558 |
| Enhanced HVAC | | | |
| Loans | \$3,190,168 | | |
| Grants | \$297,334 | | |
| Audits | \$0 | | |
| Total | <u>\$3,487,502</u> | <u>\$788,135</u> | <u>\$4,275,637</u> |
| Commercial Direct Install | | | |
| Loans | \$730,000 | \$227,628 | \$957,628 |
| Non-Residential | \$1,075,000 | \$239,662 | \$1,314,662 |
| OPOWER | \$1,463,636 | \$81,942 | \$1,545,578 |
| Total Spending | <u><u>\$23,612,158</u></u> | <u><u>\$2,228,905</u></u> | <u><u>\$25,841,063</u></u> |

**NOTICE OF FILING OF PETITION
AND OF PUBLIC HEARING**

**IN THE MATTER OF THE PETITION OF SOUTH JERSEY GAS COMPANY
FOR APPROVAL OF AN INCREASE TO THE COST RECOVERY CHARGE ASSOCIATED
WITH ENERGY EFFICIENCY PROGRAMS (“EET CHARGE”)
B.P.U. DOCKET NO. GR_____**

NOTICE IS HEREBY GIVEN that, on June 22, 2017, pursuant to the statutory authorization granted in N.J.S.A. 48:3-98.1, South Jersey Gas Company (“South Jersey” or the “Company”) filed a Petition with the New Jersey Board of Public Utilities (the “Board”) seeking Board approval to increase in its Energy Efficiency Tracker (“EET”) Charge. South Jersey requested that the Board permit South Jersey to recover all costs associated with its Energy Efficiency Programs (EEPs). South Jersey is requesting that it be allowed to earn a return on and a return of investments associated with its EEPs. The EEPs will provide participating customers with increased incentives to reduce their natural gas consumption.

South Jersey proposes to recover the costs of the EEPs through a cost recovery mechanism which will operate in a manner consistent with existing Board-approved mechanisms. The proposed EET Charge would be applied to all customer classes. If approved by the Board, the impact of the proposed changes in the EET Charge on typical Residential Heating and those General Service customers using less than 5,000 therms per year would be:

Residential Heating Service (RSG)

| Therm Level | Bill as of June 1, 2017 (1) | Bill as of October 1, 2017 (2) | Dollar Increase | Percent Increase |
|--------------------|--|---|----------------------------|-----------------------------|
| 25 | \$37.17 | \$37.30 | \$0.13 | 0.3% |
| 100 | \$119.82 | \$120.36 | \$0.54 | 0.4% |
| 200 | \$230.02 | \$231.09 | \$1.07 | 0.5% |

General Service (GSG) (Using less than 5,000 therms per year)

| Therm Level | Bill as of June 1, 2017 (1) | Bill as of October 1, 2017 (2) | Dollar Increase | Percent Increase |
|--------------------|--|---|----------------------------|-----------------------------|
| 500 | \$513.00 | \$515.67 | \$2.67 | 0.5% |
| 1,000 | \$996.88 | \$1,002.23 | \$5.35 | 0.5% |
| 2,000 | \$1,964.64 | \$1,975.33 | \$10.69 | 0.5% |

- (1) Based upon current Delivery Rates and Basic Gas Supply Service (BGSS) charges in effect October 1, 2016 and assumes that the customer receives BGSS service from South Jersey Gas.
- (2) Same as (1) except includes change in EET charge.

Pursuant to statute, the Board has the authority to approve South Jersey’s Petition in a manner that it finds just and reasonable. Therefore, the Board may authorize an EET Charge different from that proposed by South Jersey.

Copies of the Company’s filing are available for inspection at the Company offices located at One South Jersey Plaza, Folsom, New Jersey 08037, or at the Board of Public Utilities, 44 South Clinton Avenue, 3rd

floor, Trenton, New Jersey 08625-0350. The Company's filing may also be found on the South Jersey website at www.southjerseygas.com/for-my-home/current-regulatory-filings.html.

NOTICE is further given that public hearings have been scheduled at the following date, times, and place on the Company's above-mentioned requests.

_____ at 4:30 and 5:30 PM
Voorhees Township, Municipal Court
2400 Voorhees Town Center
Voorhees, New Jersey 08043
(located directly across from Township Library at 203 Laurel Road)

The public is invited to attend and interested persons will be permitted to testify and/or make a statement of their views on the proposed increases. In order to encourage full participation in this opportunity for public comment, please submit any requests for needed accommodations, including interpreter, listening devices or mobility assistance, forty-eight (48) hours prior to this hearing. In addition, members of the public may submit written comments concerning the petition to the Board regardless of whether they attend the hearing by addressing them to Irene Kim Asbury, Secretary, Board of Public Utilities, 44 S. Clinton Avenue, P.O. Box 350, Trenton, NJ 08625-0350.

SOUTH JERSEY GAS COMPANY
By: David Robbins, Jr.
President

Schedule 1

Direct Employment Impact

Including a Breakdown by Sub-group

There have been approximately one hundred eighty (180) permanent new hires since beginning of program in September 2009. These positions are related to the Company's Enhanced Residential HVAC and Home Performance Financing programs.

**South Jersey Gas Company
Energy Efficiency Program
2017-2018 Annual True-up Rate Calculation**

| | |
|---|----------------------|
| <u>Revenue Requirement (excluding SUT) for the period Oct '17 - Sep'18</u> | |
| Original Suite of Programs (Docket No. EO09010059 and GO09010057) | (\$0) |
| 2013 Extension - Direct Program Investments and Loans (Docket No. GO12050363) | \$1,478,815 |
| 2015 Extension - Direct Program Investments and Loans (Docket No. GR15010090) | <u>\$3,967,717</u> |
| Revenue Requirement, excluding SUT | \$5,446,532 |
| Revenue Requirement, excluding SUT and PUA | \$5,434,575 |
| Add: Projected 9/30/2017 Over Recovered Balance Including Carrying Costs | (<u>\$260,181</u>) |
| Total Revenue Requirement, excluding SUT and PUA | \$5,174,394 |
| Total Therms | <u>558,833,271</u> |
| EET Rate per Therm, Excluding SUT and PUA | \$0.009259 |
| Applicable PUA Tax Factor | <u>1.0022</u> |
| EET Factor per Therm, including PUA | \$0.009279 |
| Applicable NJ Sales and Use Tax Factor | <u>1.06875</u> |
| EET Rate per therm, including SUT and PUA | <u>\$0.009917</u> |

South Jersey Gas Company
Energy Efficiency Tracker
2016 - 2017 Revenue Requirement

| | Actual Oct-16 | Actual Nov-16 | Actual Dec-16 | Actual Jan-17 | Actual Feb-17 | Actual Mar-17 | Actual Apr-17 | Projected May-17 | Projected Jun-17 | Projected Jul-17 | Projected Aug-17 | Projected Sep-17 | Total |
|--------------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|---------------------|---------------------|---------------------|---------------------|---------------------|-----------------|
| 1 Monthly Investment | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| 2 Less CHP Rebate | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| 3 Net Monthly Investment | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| 4 | | | | | | | | | | | | | |
| 5 Cumulative Investment | \$ 14,008,746 | \$ 14,008,746 | \$ 14,008,746 | \$ 14,008,746 | \$ 14,008,746 | \$ 14,008,746 | \$ 14,008,746 | \$ 14,008,746 | \$ 14,008,746 | \$ 14,008,746 | \$ 14,008,746 | \$ 14,008,746 | \$ 14,008,746 |
| 6 | | | | | | | | | | | | | |
| 7 Less Accumulated Amortization | \$ (13,769,977) | \$ (13,820,107) | \$ (13,870,093) | \$ (13,919,546) | \$ (13,955,456) | \$ (13,985,761) | \$ (13,992,323) | \$ (13,998,886) | \$ (14,003,816) | \$ (14,008,746) | \$ (14,008,746) | \$ (14,008,746) | \$ (14,008,746) |
| 8 | | | | | | | | | | | | | |
| 9 Less Accumulated Deferred Tax | \$ (97,537) | \$ (77,059) | \$ (56,640) | \$ (36,438) | \$ (21,769) | \$ (9,389) | \$ (6,709) | \$ (4,028) | \$ (2,014) | \$ (0) | \$ - | \$ - | \$ - |
| 10 | | | | | | | | | | | | | |
| 11 Net Investment | \$ 1,41,232 | \$ 111,580 | \$ 82,013 | \$ 52,762 | \$ 31,521 | \$ 13,595 | \$ 9,714 | \$ 5,832 | \$ 2,916 | \$ (0) | \$ (0) | \$ (0) | \$ (0) |
| 12 | | | | | | | | | | | | | |
| 13 Rate of Return (11.2% / 12) | 0.8825% | 0.8825% | 0.8825% | 0.8825% | 0.8825% | 0.8825% | 0.8825% | 0.8825% | 0.8825% | 0.8825% | 0.8825% | 0.8825% | 0.8825% |
| 14 | | | | | | | | | | | | | |
| 15 Required Net Operating Income | \$ 1,246 | \$ 985 | \$ 724 | \$ 466 | \$ 278 | \$ 120 | \$ 86 | \$ 51 | \$ 26 | \$ (0) | \$ (0) | \$ (0) | \$ 3,982 |
| 16 | | | | | | | | | | | | | |
| 17 Incremental O&M Pre Tax | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| 18 | | | | | | | | | | | | | |
| 19 Pre Tax Amortization | \$ 52,155 | \$ 50,130 | \$ 49,986 | \$ 49,452 | \$ 35,911 | \$ 30,305 | \$ 6,563 | \$ 6,563 | \$ 4,930 | \$ 4,930 | \$ - | \$ - | \$ 290,924 |
| 20 | | | | | | | | | | | | | |
| 21 Operating Income | \$ 53,401 | \$ 51,115 | \$ 50,710 | \$ 49,918 | \$ 36,189 | \$ 30,425 | \$ 6,648 | \$ 6,614 | \$ 4,956 | \$ 4,930 | \$ (0) | \$ (0) | \$ 294,905 |
| 22 | | | | | | | | | | | | | |
| 23 Revenue Factor | 1.0843 | 1.0843 | 1.0843 | 1.0843 | 1.0843 | 1.0843 | 1.0843 | 1.0843 | 1.0843 | 1.0843 | 1.0843 | 1.0843 | 1.0843 |
| 24 | | | | | | | | | | | | | |
| 25 Revenue Requirement | \$ 57,903 | \$ 55,424 | \$ 54,985 | \$ 54,126 | \$ 39,240 | \$ 32,989 | \$ 7,209 | \$ 7,172 | \$ 5,373 | \$ 5,345 | \$ (0) | \$ (0) | \$ 319,766 |
| 26 | | | | | | | | | | | | | |
| 27 Revenue Requirement Excluding SUT | \$ 54,115 | \$ 51,798 | \$ 51,388 | \$ 50,644 | \$ 36,715 | \$ 30,867 | \$ 6,745 | \$ 6,710 | \$ 5,028 | \$ 5,002 | \$ (0) | \$ (0) | \$ 299,012 |

South Jersey Gas Company
Energy Efficiency Program Extension
Docket No. G012050363
2016 - 2017 Revenue Requirement Direct Investment Programs

| | Actual Oct-16 | Actual Nov-16 | Actual Dec-16 | Actual Jan-17 | Actual Feb-17 | Actual Mar-17 | Actual Apr-17 | Projected May-17 | Projected Jun-17 | Projected Jul-17 | Projected Aug-17 | Projected Sep-17 | Total |
|--------------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|---------------------|---------------------|---------------------|---------------------|---------------------|--------------|
| 1 Monthly Investment | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| 2 Net Monthly Investment | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| 3 Cumulative Investment | \$ 871,100 | \$ 871,100 | \$ 871,100 | \$ 871,100 | \$ 871,100 | \$ 871,100 | \$ 871,100 | \$ 871,100 | \$ 871,100 | \$ 871,100 | \$ 871,100 | \$ 871,100 | \$ 871,100 |
| 4 Less Accumulated Amortization | \$ (218,574) | \$ (225,833) | \$ (233,093) | \$ (240,352) | \$ (247,611) | \$ (254,870) | \$ (262,129) | \$ (269,388) | \$ (276,648) | \$ (283,907) | \$ (291,166) | \$ (298,425) | \$ (298,425) |
| 5 Less Accumulated Deferred Tax | \$ (266,557) | \$ (263,591) | \$ (260,626) | \$ (257,661) | \$ (254,695) | \$ (251,730) | \$ (248,765) | \$ (245,799) | \$ (242,834) | \$ (239,868) | \$ (236,903) | \$ (233,938) | \$ (233,938) |
| 6 Net Investment | \$ 385,969 | \$ 381,675 | \$ 377,381 | \$ 373,088 | \$ 368,794 | \$ 364,500 | \$ 360,206 | \$ 355,912 | \$ 351,619 | \$ 347,325 | \$ 343,031 | \$ 338,737 | \$ 338,737 |
| 7 Rate of Return (10.59% / 12) | 0.8825% | 0.8825% | 0.8825% | 0.8825% | 0.8825% | 0.8825% | 0.8825% | 0.8825% | 0.8825% | 0.8825% | 0.8825% | 0.8825% | 0.8825% |
| 8 Required Net Operating Income | \$ 3,406 | \$ 3,368 | \$ 3,330 | \$ 3,292 | \$ 3,255 | \$ 3,217 | \$ 3,179 | \$ 3,141 | \$ 3,103 | \$ 3,065 | \$ 3,027 | \$ 2,989 | \$ 2,989 |
| 9 Incremental O&M Pre Tax | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| 10 Pre Tax Amortization | \$ 7,259 | \$ 7,259 | \$ 7,259 | \$ 7,259 | \$ 7,259 | \$ 7,259 | \$ 7,259 | \$ 7,259 | \$ 7,259 | \$ 7,259 | \$ 7,259 | \$ 7,259 | \$ 7,259 |
| 11 Operating Income | \$ 10,665 | \$ 10,627 | \$ 10,590 | \$ 10,552 | \$ 10,514 | \$ 10,476 | \$ 10,438 | \$ 10,400 | \$ 10,362 | \$ 10,324 | \$ 10,286 | \$ 10,249 | \$ 10,249 |
| 12 Revenue Factor | 1.07834 | 1.07834 | 1.07834 | 1.07834 | 1.07834 | 1.07834 | 1.07834 | 1.07834 | 1.07834 | 1.07834 | 1.07834 | 1.07834 | 1.07834 |
| 13 Revenue Requirement | \$ 11,501 | \$ 11,460 | \$ 11,419 | \$ 11,378 | \$ 11,337 | \$ 11,297 | \$ 11,256 | \$ 11,215 | \$ 11,174 | \$ 11,133 | \$ 11,092 | \$ 11,051 | \$ 11,051 |
| 14 Revenue Requirement Excluding SUT | \$ 10,748 | \$ 10,710 | \$ 10,672 | \$ 10,634 | \$ 10,596 | \$ 10,558 | \$ 10,520 | \$ 10,482 | \$ 10,444 | \$ 10,406 | \$ 10,368 | \$ 10,330 | \$ 10,330 |

South Jersey Gas Company
Energy Efficiency Program Extension
Docket No. G012050363
2017 - 2018 Revenue Requirement Direct Investment Programs

| | Projected Oct-17 | Projected Nov-17 | Projected Dec-17 | Projected Jan-18 | Projected Feb-18 | Projected Mar-18 | Projected Apr-18 | Projected May-18 | Projected Jun-18 | Projected Jul-18 | Projected Aug-18 | Projected Sep-18 | Total |
|--------------------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|--------------|
| 1 Monthly Investment | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| 2 Net Monthly Investment | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| 3 Cumulative Investment | \$ 871,100 | \$ 871,100 | \$ 871,100 | \$ 871,100 | \$ 871,100 | \$ 871,100 | \$ 871,100 | \$ 871,100 | \$ 871,100 | \$ 871,100 | \$ 871,100 | \$ 871,100 | \$ 871,100 |
| 4 Less Accumulated Amortization | \$ (305,694) | \$ (312,943) | \$ (320,203) | \$ (327,462) | \$ (334,721) | \$ (341,980) | \$ (349,239) | \$ (356,498) | \$ (363,758) | \$ (371,017) | \$ (378,276) | \$ (385,535) | \$ (385,535) |
| 5 Less Accumulated Deferred Tax | \$ (230,972) | \$ (228,007) | \$ (225,042) | \$ (222,076) | \$ (219,111) | \$ (216,146) | \$ (213,180) | \$ (210,215) | \$ (207,249) | \$ (204,284) | \$ (201,319) | \$ (198,353) | \$ (198,353) |
| 6 Net Investment | \$ 334,443 | \$ 330,150 | \$ 325,856 | \$ 321,562 | \$ 317,268 | \$ 312,974 | \$ 308,681 | \$ 304,387 | \$ 300,093 | \$ 295,799 | \$ 291,505 | \$ 287,212 | \$ 287,212 |
| 7 Rate of Return (10.59% / 12) | 0.8825% | 0.8825% | 0.8825% | 0.8825% | 0.8825% | 0.8825% | 0.8825% | 0.8825% | 0.8825% | 0.8825% | 0.8825% | 0.8825% | 0.8825% |
| 8 Required Net Operating Income | \$ 2,951 | \$ 2,914 | \$ 2,876 | \$ 2,838 | \$ 2,800 | \$ 2,762 | \$ 2,724 | \$ 2,686 | \$ 2,648 | \$ 2,610 | \$ 2,573 | \$ 2,535 | \$ 2,535 |
| 9 Incremental O&M Pre Tax | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| 10 Pre Tax Amortization | \$ 7,259 | \$ 7,259 | \$ 7,259 | \$ 7,259 | \$ 7,259 | \$ 7,259 | \$ 7,259 | \$ 7,259 | \$ 7,259 | \$ 7,259 | \$ 7,259 | \$ 7,259 | \$ 7,259 |
| 11 Operating Income | \$ 10,211 | \$ 10,173 | \$ 10,135 | \$ 10,097 | \$ 10,059 | \$ 10,021 | \$ 9,983 | \$ 9,945 | \$ 9,907 | \$ 9,870 | \$ 9,832 | \$ 9,794 | \$ 120,027 |
| 12 Revenue Factor | 1.07834 | 1.07834 | 1.07834 | 1.07834 | 1.07834 | 1.07834 | 1.07834 | 1.07834 | 1.07834 | 1.07834 | 1.07834 | 1.07834 | 1.07834 |
| 13 Revenue Requirement | \$ 11,011 | \$ 10,970 | \$ 10,929 | \$ 10,888 | \$ 10,847 | \$ 10,806 | \$ 10,765 | \$ 10,725 | \$ 10,684 | \$ 10,643 | \$ 10,602 | \$ 10,561 | \$ 129,430 |
| 14 Revenue Requirement Excluding SUT | \$ 10,302 | \$ 10,264 | \$ 10,226 | \$ 10,211 | \$ 10,173 | \$ 10,135 | \$ 10,096 | \$ 10,058 | \$ 10,020 | \$ 9,982 | \$ 9,943 | \$ 9,905 | \$ 121,315 |

South Jersey Gas Company
Energy Efficiency Tracker Extension
Docket No. GO12050363
2016 - 2017 Revenue Requirement For Loans

| | Actual Oct-16 | Actual Nov-16 | Actual Dec-16 | Actual Jan-17 | Actual Feb-17 | Actual Mar-17 | Actual Apr-17 | Projected May-17 | Projected Jun-17 | Projected Jul-17 | Projected Aug-17 | Projected Sep-17 | Total |
|--------------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|---------------------|---------------------|---------------------|---------------------|---------------------|----------------|
| 1 Monthly Investment | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| 2 Less Loan Repayments | \$ (175,077) | \$ (179,363) | \$ (210,998) | \$ (171,117) | \$ (171,069) | \$ (213,029) | \$ (163,898) | \$ (158,167) | \$ (146,883) | \$ (136,407) | \$ (126,677) | \$ (117,637) | \$ (1,970,323) |
| 3 Less Reassignment of Grants to SJG | \$ (9,025) | \$ (10,347) | \$ (16,163) | \$ (10,547) | \$ (22,243) | \$ (10,825) | \$ (9,025) | \$ (16,000) | \$ (16,000) | \$ (16,000) | \$ (16,000) | \$ (16,000) | \$ (167,974) |
| 4 Net Monthly Investment | \$ (184,102) | \$ (189,710) | \$ (227,161) | \$ (181,464) | \$ (193,312) | \$ (223,854) | \$ (172,923) | \$ (174,167) | \$ (162,883) | \$ (152,407) | \$ (142,677) | \$ (133,637) | \$ (2,138,297) |
| 5 | | | | | | | | | | | | | |
| 6 Cumulative Investment | \$ 15,293,468 | \$ 15,103,759 | \$ 14,876,598 | \$ 14,695,134 | \$ 14,501,822 | \$ 14,277,968 | \$ 14,105,045 | \$ 13,930,878 | \$ 13,767,995 | \$ 13,615,588 | \$ 13,472,910 | \$ 13,339,273 | |
| 7 | | | | | | | | | | | | | |
| 8 Rate of Return (10.59% / 12) | 0.8825% | 0.8825% | 0.8825% | 0.8825% | 0.8825% | 0.8825% | 0.8825% | 0.8825% | 0.8825% | 0.8825% | 0.8825% | 0.8825% | 0.8825% |
| 9 | | | | | | | | | | | | | |
| 10 Required Net Operating Income | \$ 134,965 | \$ 133,291 | \$ 131,286 | \$ 129,685 | \$ 127,979 | \$ 126,003 | \$ 124,477 | \$ 122,940 | \$ 121,503 | \$ 120,158 | \$ 118,898 | \$ 117,719 | \$ 1,508,902 |
| 11 | | | | | | | | | | | | | |
| 12 Incremental O&M Pre Tax | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| 13 | | | | | | | | | | | | | |
| 14 Operating Income | \$ 134,965 | \$ 133,291 | \$ 131,286 | \$ 129,685 | \$ 127,979 | \$ 126,003 | \$ 124,477 | \$ 122,940 | \$ 121,503 | \$ 120,158 | \$ 118,898 | \$ 117,719 | \$ 1,508,902 |
| 15 | | | | | | | | | | | | | |
| 16 Revenue Factor | 1.07834 | 1.07834 | 1.07834 | 1.07834 | 1.07834 | 1.07834 | 1.07834 | 1.07834 | 1.07834 | 1.07834 | 1.07834 | 1.07834 | 1.07834 |
| 17 | | | | | | | | | | | | | |
| 18 Revenue Requirement | \$ 145,538 | \$ 143,733 | \$ 141,571 | \$ 139,844 | \$ 138,004 | \$ 135,874 | \$ 134,229 | \$ 132,571 | \$ 131,021 | \$ 129,571 | \$ 128,213 | \$ 126,941 | \$ 1,627,110 |
| 19 | | | | | | | | | | | | | |
| 20 Revenue Requirement Excluding SUT | \$ 136,017 | \$ 134,330 | \$ 132,309 | \$ 130,848 | \$ 129,127 | \$ 127,134 | \$ 125,594 | \$ 124,043 | \$ 122,593 | \$ 121,236 | \$ 119,965 | \$ 118,775 | \$ 1,521,971 |

South Jersey Gas Company
Energy Efficiency Tracker Extension
Docket No. G012050363
2017 - 2018 Revenue Requirement For Loans

| | Projected Oct-17 | Projected Nov-17 | Projected Dec-17 | Projected Jan-18 | Projected Feb-18 | Projected Mar-18 | Projected Apr-18 | Projected May-18 | Projected Jun-18 | Projected Jul-18 | Projected Aug-18 | Projected Sep-18 | Total |
|--------------------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|----------------|
| 1 Monthly Investment | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| 2 Less Loan Repayments | \$ (109,234) | \$ (101,423) | \$ (94,159) | \$ (87,403) | \$ (81,119) | \$ (75,273) | \$ (69,833) | \$ (64,772) | \$ (60,062) | \$ (55,678) | \$ (51,598) | \$ (47,801) | \$ (898,353) |
| 3 Less Reassignment of Grants to SJG | \$ (16,000) | \$ (16,000) | \$ (16,000) | \$ (16,000) | \$ (16,000) | \$ (16,000) | \$ (16,000) | \$ (16,000) | \$ (16,000) | \$ (16,000) | \$ (16,000) | \$ (16,000) | \$ (192,000) |
| 4 Net Monthly Investment | \$ (125,234) | \$ (117,423) | \$ (110,159) | \$ (103,403) | \$ (97,119) | \$ (91,273) | \$ (85,833) | \$ (80,772) | \$ (76,062) | \$ (71,678) | \$ (67,598) | \$ (63,801) | \$ (1,090,353) |
| 5 Cumulative Investment | \$ 13,214,039 | \$ 13,096,617 | \$ 12,986,458 | \$ 12,883,055 | \$ 12,785,936 | \$ 12,694,663 | \$ 12,608,830 | \$ 12,528,058 | \$ 12,451,997 | \$ 12,380,319 | \$ 12,312,721 | \$ 12,248,920 | |
| 7 | | | | | | | | | | | | | |
| 8 Rate of Return (10.59% / 12) | 0.8825% | 0.8825% | 0.8825% | 0.8825% | 0.8825% | 0.8825% | 0.8825% | 0.8825% | 0.8825% | 0.8825% | 0.8825% | 0.8825% | 0.8825% |
| 9 | | | | | | | | | | | | | |
| 10 Required Net Operating Income | \$ 116,614 | \$ 115,578 | \$ 114,605 | \$ 113,693 | \$ 112,836 | \$ 112,030 | \$ 111,273 | \$ 110,560 | \$ 109,889 | \$ 109,256 | \$ 108,660 | \$ 108,097 | \$ 1,343,091 |
| 11 Incremental O&M Pre Tax | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| 13 Operating Income | \$ 116,614 | \$ 115,578 | \$ 114,605 | \$ 113,693 | \$ 112,836 | \$ 112,030 | \$ 111,273 | \$ 110,560 | \$ 109,889 | \$ 109,256 | \$ 108,660 | \$ 108,097 | \$ 1,343,091 |
| 15 Revenue Factor | 1.07834 | 1.07834 | 1.07834 | 1.07834 | 1.07834 | 1.07834 | 1.07834 | 1.07834 | 1.07834 | 1.07834 | 1.07834 | 1.07834 | 1.07834 |
| 17 Revenue Requirement | \$ 125,749 | \$ 124,632 | \$ 123,584 | \$ 122,600 | \$ 121,675 | \$ 120,807 | \$ 119,990 | \$ 119,221 | \$ 118,498 | \$ 117,815 | \$ 117,172 | \$ 116,565 | \$ 1,448,309 |
| 19 | | | | | | | | | | | | | |
| 20 Revenue Requirement Excluding SUT | \$ 117,660 | \$ 116,615 | \$ 115,634 | \$ 114,982 | \$ 114,115 | \$ 113,301 | \$ 112,535 | \$ 111,814 | \$ 111,135 | \$ 110,495 | \$ 109,892 | \$ 109,322 | \$ 1,357,500 |

South Jersey Gas Company
Energy Efficiency Tracker Extension
Docket No. GR15010090
2016 - 2017 Revenue Requirement Direct Investment Programs

| | Actual Oct-16 | Actual Nov-16 | Actual Dec-16 | Actual Jan-17 | Actual Feb-17 | Actual Mar-17 | Actual Apr-17 | Projected May-17 | Projected Jun-17 | Projected Jul-17 | Projected Aug-17 | Projected Sep-17 | Total |
|--------------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|---------------------|---------------------|---------------------|---------------------|---------------------|--------------|
| 1 Monthly Investment | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 320,000 | \$ - | \$ 520,910 | \$ 840,910 |
| 2 Net Monthly Investment | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 320,000 | \$ - | \$ 520,910 | \$ 840,910 |
| 3 | | | | | | | | | | | | | |
| 4 | | | | | | | | | | | | | |
| 5 Cumulative Investment | \$ 1,760,970 | \$ 1,760,970 | \$ 1,760,970 | \$ 1,760,970 | \$ 1,760,970 | \$ 1,760,970 | \$ 1,760,970 | \$ 1,760,970 | \$ 1,760,970 | \$ 2,080,970 | \$ 2,080,970 | \$ 2,601,880 | \$ 2,601,880 |
| 6 | | | | | | | | | | | | | |
| 7 Less Accumulated Amortization | \$ (115,797) | \$ (136,761) | \$ (157,725) | \$ (178,689) | \$ (199,653) | \$ (220,617) | \$ (241,581) | \$ (262,545) | \$ (283,509) | \$ (304,473) | \$ (329,246) | \$ (354,020) | \$ (354,020) |
| 8 | | | | | | | | | | | | | |
| 9 Less Accumulated Deferred Tax | \$ (672,053) | \$ (663,489) | \$ (654,926) | \$ (646,362) | \$ (637,798) | \$ (629,234) | \$ (620,670) | \$ (612,107) | \$ (603,543) | \$ (595,000) | \$ (586,467) | \$ (577,931) | \$ (569,395) |
| 10 | | | | | | | | | | | | | |
| 11 Net Investment | \$ 973,120 | \$ 960,719 | \$ 948,319 | \$ 935,919 | \$ 923,519 | \$ 911,119 | \$ 898,719 | \$ 886,318 | \$ 873,918 | \$ 861,518 | \$ 849,118 | \$ 836,718 | \$ 824,318 |
| 12 | | | | | | | | | | | | | |
| 13 Rate of Return (10.52% / 12) | 0.8767% | 0.8767% | 0.8767% | 0.8767% | 0.8767% | 0.8767% | 0.8767% | 0.8767% | 0.8767% | 0.8767% | 0.8767% | 0.8767% | 0.8767% |
| 14 | | | | | | | | | | | | | |
| 15 Required Net Operating Income | \$ 8,531 | \$ 8,422 | \$ 8,314 | \$ 8,205 | \$ 8,096 | \$ 7,987 | \$ 7,879 | \$ 7,770 | \$ 7,661 | \$ 7,552 | \$ 7,443 | \$ 7,334 | \$ 7,225 |
| 16 | | | | | | | | | | | | | |
| 17 Incremental O&M Pre Tax | \$ 16,917 | \$ 6,283 | \$ 12,463 | \$ 6,948 | \$ 11,143 | \$ 6,774 | \$ 6,247 | \$ 11,479 | \$ 13,629 | \$ 13,347 | \$ 23,878 | \$ 12,201 | \$ 141,310 |
| 18 | | | | | | | | | | | | | |
| 19 Pre Tax Amortization | \$ 20,964 | \$ 20,964 | \$ 20,964 | \$ 20,964 | \$ 20,964 | \$ 20,964 | \$ 20,964 | \$ 20,964 | \$ 20,964 | \$ 20,964 | \$ 20,964 | \$ 20,964 | \$ 20,964 |
| 20 | | | | | | | | | | | | | |
| 21 Operating Income | \$ 46,412 | \$ 35,670 | \$ 41,741 | \$ 36,117 | \$ 40,203 | \$ 35,726 | \$ 35,090 | \$ 40,213 | \$ 42,254 | \$ 43,523 | \$ 57,735 | \$ 48,631 | \$ 503,313 |
| 22 | | | | | | | | | | | | | |
| 23 Revenue Factor | 1.08209 | 1.08209 | 1.08209 | 1.08209 | 1.08209 | 1.08209 | 1.08209 | 1.08209 | 1.08209 | 1.08209 | 1.08209 | 1.08209 | 1.08209 |
| 24 | | | | | | | | | | | | | |
| 25 Revenue Requirement | \$ 50,222 | \$ 38,598 | \$ 45,167 | \$ 39,082 | \$ 43,503 | \$ 38,658 | \$ 37,970 | \$ 43,514 | \$ 45,723 | \$ 47,096 | \$ 62,475 | \$ 52,623 | \$ 544,630 |
| 26 | | | | | | | | | | | | | |
| 27 Revenue Requirement Excluding SUT | \$ 46,936 | \$ 36,073 | \$ 42,212 | \$ 36,568 | \$ 40,705 | \$ 36,172 | \$ 35,528 | \$ 40,715 | \$ 42,781 | \$ 44,066 | \$ 58,456 | \$ 49,238 | \$ 509,449 |

South Jersey Gas Company
Energy Efficiency Tracker Extension
Docket No. GR15010090
2017 - 2018 Revenue Requirement Direct Investment Programs

| | Projected Oct-17 | Projected Nov-17 | Projected Dec-17 | Projected Jan-18 | Projected Feb-18 | Projected Mar-18 | Projected Apr-18 | Projected May-18 | Projected Jun-18 | Projected Jul-18 | Projected Aug-18 | Projected Sep-18 | Total |
|--------------------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|----------------|
| 1 Monthly Investment | \$ - | \$ - | \$ 400,000 | \$ - | \$ - | \$ 400,000 | \$ - | \$ - | \$ - | \$ 400,000 | \$ - | \$ - | \$ 1,200,000 |
| 2 Net Monthly Investment | \$ - | \$ - | \$ -400,000 | \$ - | \$ - | \$ -400,000 | \$ - | \$ - | \$ - | \$ -400,000 | \$ - | \$ - | \$ -1,200,000 |
| 4 | | | | | | | | | | | | | |
| 5 Cumulative Investment | \$ 2,601,880 | \$ 2,601,880 | \$ 3,001,880 | \$ 3,001,880 | \$ 3,001,880 | \$ 3,401,880 | \$ 3,401,880 | \$ 3,401,880 | \$ 3,401,880 | \$ 3,801,880 | \$ 3,801,880 | \$ 3,801,880 | \$ 3,801,880 |
| 6 | | | | | | | | | | | | | |
| 7 Less Accumulated Amortization | \$ (384,994) | \$ (415,969) | \$ (446,944) | \$ (482,681) | \$ (518,417) | \$ (554,154) | \$ (594,652) | \$ (635,151) | \$ (675,650) | \$ (716,148) | \$ (761,409) | \$ (806,669) | \$ (806,669) |
| 8 | | | | | | | | | | | | | |
| 9 Less Accumulated Deferred Tax | \$ (905,598) | \$ (892,945) | \$ (1,043,691) | \$ (1,029,093) | \$ (1,014,495) | \$ (1,163,296) | \$ (1,146,752) | \$ (1,130,209) | \$ (1,113,665) | \$ (1,260,521) | \$ (1,242,033) | \$ (1,223,544) | \$ (1,223,544) |
| 10 | | | | | | | | | | | | | |
| 11 Net Investment | \$ 1,311,288 | \$ 1,282,966 | \$ 1,511,245 | \$ 1,490,106 | \$ 1,468,968 | \$ 1,684,430 | \$ 1,660,475 | \$ 1,636,520 | \$ 1,612,565 | \$ 1,825,210 | \$ 1,798,439 | \$ 1,771,667 | \$ 1,771,667 |
| 12 | | | | | | | | | | | | | |
| 13 Rate of Return (10.52% / 12) | 0.8767% | 0.8767% | 0.8767% | 0.8767% | 0.8767% | 0.8767% | 0.8767% | 0.8767% | 0.8767% | 0.8767% | 0.8767% | 0.8767% | 0.8767% |
| 14 | | | | | | | | | | | | | |
| 15 Required Net Operating Income | \$ 11,496 | \$ 11,335 | \$ 13,249 | \$ 13,063 | \$ 12,878 | \$ 14,767 | \$ 14,557 | \$ 14,347 | \$ 14,137 | \$ 16,001 | \$ 15,766 | \$ 15,532 | \$ 167,127 |
| 16 | | | | | | | | | | | | | |
| 17 Incremental O&M Pre Tax | \$ 11,414 | \$ 11,646 | \$ 12,992 | \$ 9,041 | \$ 9,558 | \$ 9,300 | \$ 10,209 | \$ 8,919 | \$ 10,241 | \$ 7,950 | \$ 11,724 | \$ 10,736 | \$ 123,729 |
| 18 | | | | | | | | | | | | | |
| 19 Pre Tax Amortization | \$ 30,975 | \$ 30,975 | \$ 30,975 | \$ 35,737 | \$ 35,737 | \$ 35,737 | \$ 40,499 | \$ 40,499 | \$ 40,499 | \$ 40,499 | \$ 45,260 | \$ 45,260 | \$ 452,650 |
| 20 | | | | | | | | | | | | | |
| 21 Operating Income | \$ 53,884 | \$ 53,956 | \$ 57,215 | \$ 57,841 | \$ 58,173 | \$ 59,803 | \$ 65,265 | \$ 63,764 | \$ 64,876 | \$ 64,449 | \$ 72,751 | \$ 71,528 | \$ 743,505 |
| 22 | | | | | | | | | | | | | |
| 23 Revenue Factor | 1.08209 | 1.08209 | 1.08209 | 1.08209 | 1.08209 | 1.08209 | 1.08209 | 1.08209 | 1.08209 | 1.08209 | 1.08209 | 1.08209 | 1.08209 |
| 24 | | | | | | | | | | | | | |
| 25 Revenue Requirement | \$ 58,307 | \$ 58,385 | \$ 61,912 | \$ 62,589 | \$ 62,949 | \$ 64,713 | \$ 70,622 | \$ 68,989 | \$ 70,202 | \$ 69,740 | \$ 78,723 | \$ 77,400 | \$ 804,540 |
| 26 | | | | | | | | | | | | | |
| 27 Revenue Requirement Excluding SUT | \$ 54,557 | \$ 54,629 | \$ 57,929 | \$ 58,700 | \$ 59,037 | \$ 60,692 | \$ 66,284 | \$ 64,712 | \$ 66,840 | \$ 65,407 | \$ 73,831 | \$ 72,591 | \$ 754,159 |

South Jersey Gas Company
Energy Efficiency Tracker Extension
Docket No. GR15010090
2016 - 2017 Revenue Requirement Loan Programs

| | Actual Oct-16 | Actual Nov-16 | Actual Dec-16 | Actual Jan-17 | Actual Feb-17 | Actual Mar-17 | Actual Apr-17 | Projected May-17 | Projected Jun-17 | Projected Jul-17 | Projected Aug-17 | Projected Sep-17 | Total |
|--------------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|---------------------|---------------------|---------------------|---------------------|---------------------|----------------|
| 1 Monthly Investment | \$ - | \$ - | \$ 1,180,512 | \$ - | \$ 703,596 | \$ - | \$ 500,000 | \$ 400,000 | \$ - | \$ 2,040,000 | \$ 250,000 | \$ - | \$ 5,074,098 |
| 2 Less Loan Repayments | \$ (146,401) | \$ (158,315) | \$ (178,342) | \$ (185,778) | \$ (188,201) | \$ (233,679) | \$ (206,388) | \$ (206,388) | \$ (206,388) | \$ (206,388) | \$ (206,388) | \$ (206,388) | \$ (2,329,044) |
| 3 | | | | | | | | | | | | | |
| 4 Net Monthly Investment | \$ (146,401) | \$ (158,315) | \$ -1,002,170 | \$ (185,778) | \$ -515,385 | \$ (233,679) | \$ -293,612 | \$ -193,612 | \$ (206,388) | \$ -1,833,612 | \$ -43,612 | \$ (206,388) | \$ -2,745,054 |
| 5 | | | | | | | | | | | | | |
| 6 Cumulative Investment | \$ 17,641,567 | \$ 17,483,253 | \$ 18,485,423 | \$ 18,299,645 | \$ 18,815,030 | \$ 18,581,351 | \$ 18,874,963 | \$ 19,068,575 | \$ 18,862,187 | \$ 20,695,799 | \$ 20,739,411 | \$ 20,533,023 | \$ 20,633,023 |
| 7 | | | | | | | | | | | | | |
| 8 Rate of Return (10.52% / 12) | 0.8767% | 0.8767% | 0.8767% | 0.8767% | 0.8767% | 0.8767% | 0.8767% | 0.8767% | 0.8767% | 0.8767% | 0.8767% | 0.8767% | 0.8767% |
| 9 | | | | | | | | | | | | | |
| 10 Required Net Operating Income | \$ 154,658 | \$ 153,270 | \$ 162,056 | \$ 160,427 | \$ 164,945 | \$ 162,897 | \$ 165,471 | \$ 167,168 | \$ 165,359 | \$ 181,433 | \$ 181,816 | \$ 180,006 | \$ 1,999,503 |
| 11 | | | | | | | | | | | | | |
| 12 Incremental O&M Pre Tax | \$ 146,606 | \$ 80,164 | \$ 132,809 | \$ 41,878 | \$ 69,589 | \$ 47,587 | \$ 46,977 | \$ 100,829 | \$ 123,813 | \$ 126,195 | \$ 127,753 | \$ 66,944 | \$ 1,111,143 |
| 13 | | | | | | | | | | | | | |
| 14 Operating Income | \$ 301,264 | \$ 233,434 | \$ 294,864 | \$ 202,305 | \$ 234,534 | \$ 210,483 | \$ 212,447 | \$ 267,996 | \$ 289,172 | \$ 307,628 | \$ 309,569 | \$ 246,950 | \$ 3,110,646 |
| 15 | | | | | | | | | | | | | |
| 16 Revenue Factor | 1.08209 | 1.08209 | 1.08209 | 1.08209 | 1.08209 | 1.08209 | 1.08209 | 1.08209 | 1.08209 | 1.08209 | 1.08209 | 1.08209 | 1.08209 |
| 17 | | | | | | | | | | | | | |
| 18 Revenue Requirement | \$ 325,995 | \$ 252,597 | \$ 319,069 | \$ 218,912 | \$ 253,787 | \$ 227,762 | \$ 229,887 | \$ 289,996 | \$ 312,910 | \$ 332,881 | \$ 334,981 | \$ 267,222 | \$ 3,365,999 |
| 19 | | | | | | | | | | | | | |
| 20 Revenue Requirement Excluding SUT | \$ 304,668 | \$ 236,072 | \$ 298,196 | \$ 204,830 | \$ 237,461 | \$ 213,110 | \$ 215,099 | \$ 271,342 | \$ 292,781 | \$ 311,467 | \$ 313,433 | \$ 250,032 | \$ 3,148,492 |

**South Jersey Gas Company
Energy Efficiency Tracker
Recoveries By Rate Class**

| | Actual May-16 | Actual Jun-16 | Actual Jul-16 | Actual Aug-16 | Actual Sep-16 | Actual Oct-16 | Actual Nov-16 | Actual Dec-16 | Actual Jan-17 | Actual Feb-17 | Actual Mar-17 | Actual Apr-17 |
|---------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| GSG | \$39,509 | \$42,403 | \$24,708 | \$15,900 | \$21,917 | \$22,439 | \$31,702 | \$43,395 | \$63,545 | \$55,597 | \$53,378 | \$44,265 |
| FES | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| IGS | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| EGS | \$4,132 | \$5,194 | \$6,796 | \$6,294 | \$5,836 | \$4,865 | \$4,234 | \$4,359 | \$4,958 | \$3,866 | \$5,186 | \$3,272 |
| ITS | \$6,878 | \$5,756 | \$4,700 | \$6,383 | \$5,069 | \$5,720 | \$5,741 | \$4,917 | \$11,971 | \$5,988 | \$5,465 | \$4,069 |
| LVS | \$36,488 | \$37,570 | \$35,282 | \$40,615 | \$36,964 | \$32,473 | \$28,144 | \$28,604 | \$28,877 | \$25,649 | \$28,640 | \$23,032 |
| LVCS | \$0 | \$3 | \$0 | \$107 | \$1 | \$1,491 | \$305 | \$5,436 | \$3,422 | \$1,119 | \$2,736 | \$1,307 |
| GSG-LV | \$12,915 | \$19,011 | \$9,171 | \$13,876 | \$7,838 | \$16,447 | \$31,497 | \$120,492 | \$164,844 | \$128,550 | \$140,381 | \$125,854 |
| CTS | \$16,625 | \$14,865 | \$14,020 | \$15,720 | \$13,444 | \$16,559 | \$12,528 | \$11,818 | \$2,943 | \$10,481 | \$12,321 | \$10,281 |
| RSG | \$100,367 | \$54,107 | \$35,074 | \$34,334 | \$34,558 | \$40,099 | \$84,130 | \$135,901 | \$198,652 | \$168,263 | \$151,778 | \$120,829 |
| NGV | \$1,273 | \$1,290 | \$1,286 | \$1,400 | \$1,270 | \$1,453 | \$785 | \$752 | \$751 | \$538 | \$824 | \$717 |
| Total | \$218,187 | \$180,199 | \$131,036 | \$134,630 | \$126,898 | \$141,546 | \$199,066 | \$355,674 | \$479,964 | \$400,050 | \$400,708 | \$333,626 |

South Jersey Gas Company
Energy Efficiency Tracker
2016 - 2017 Monthly Recovery and Interest Calculation

| | Actual Oct-16 | Actual Nov-16 | Actual Dec-16 | Actual Jan-17 | Actual Feb-17 | Actual Mar-17 | Actual Apr-17 | Projected May-17 | Projected Jun-17 | Projected Jul-17 | Projected Aug-17 | Projected Sep-17 | Total |
|--|------------------|------------------|------------------|------------------|------------------|------------------|------------------|---------------------|---------------------|---------------------|---------------------|---------------------|----------------|
| 1 Period Volumes | 25,096,784 | 34,874,538 | 60,021,141 | 81,391,764 | 69,397,927 | 68,548,215 | 55,016,090 | 32,577,575 | 27,326,504 | 21,934,208 | 22,266,520 | 22,838,919 | 521,290,204 |
| 2 Recovery Rate | | | | | | | | 0.004277 | 0.004277 | 0.004277 | 0.004277 | 0.004277 | 0.004277 |
| 3 Recoveries | \$ 141,546 | \$ 199,066 | \$ 355,674 | \$ 479,964 | \$ 400,050 | \$ 400,708 | \$ 333,626 | \$ 139,334 | \$ 116,875 | \$ 93,813 | \$ 95,234 | \$ 97,682 | \$ 2,853,571 |
| 4 | | | | | | | | | | | | | |
| 5 | | | | | | | | | | | | | |
| 6 | | | | | | | | | | | | | |
| 7 Revenue Requirements Excluding Taxes: | | | | | | | | | | | | | |
| 8 Original Suite of EET Programs | \$ 54,115 | \$ 51,798 | \$ 51,388 | \$ 50,644 | \$ 36,715 | \$ 30,867 | \$ 6,745 | \$ 6,710 | \$ 5,028 | \$ 5,002 | \$ (0) | \$ (0) | \$ 299,012 |
| 9 2013 EET Extension | \$ 146,765 | \$ 145,040 | \$ 142,981 | \$ 141,495 | \$ 139,735 | \$ 137,704 | \$ 136,126 | \$ 134,537 | \$ 133,048 | \$ 131,653 | \$ 130,344 | \$ 129,116 | \$ 1,648,543 |
| 10 2015 EET Extension | \$ 351,604 | \$ 272,145 | \$ 340,408 | \$ 241,398 | \$ 278,166 | \$ 249,282 | \$ 250,627 | \$ 312,057 | \$ 335,563 | \$ 355,534 | \$ 371,888 | \$ 299,270 | \$ 3,657,941 |
| 11 Combined Revenue Requirement | \$ 552,485 | \$ 488,982 | \$ 534,777 | \$ 433,537 | \$ 454,616 | \$ 417,853 | \$ 393,497 | \$ 453,303 | \$ 473,638 | \$ 492,188 | \$ 502,232 | \$ 428,386 | \$ 5,605,496 |
| 12 Less Recoveries | \$ 141,546 | \$ 199,066 | \$ 355,674 | \$ 479,964 | \$ 400,050 | \$ 400,708 | \$ 333,626 | \$ 139,334 | \$ 116,875 | \$ 93,813 | \$ 95,234 | \$ 97,682 | \$ 2,853,571 |
| 13 | | | | | | | | | | | | | |
| 14 | | | | | | | | | | | | | |
| 15 Monthly (Over)/Under Recovered Balance | \$ 410,939 | \$ 289,916 | \$ 179,103 | \$ (46,427) | \$ 54,566 | \$ 17,145 | \$ 59,871 | \$ 313,969 | \$ 356,763 | \$ 388,375 | \$ 406,989 | \$ 330,704 | \$ 2,751,924 |
| 16 | | | | | | | | | | | | | |
| 17 Beginning (Over)/Under Recovered Balance | \$ (3,004,260) | \$ (2,593,321) | \$ (2,323,405) | \$ (2,144,302) | \$ (2,190,728) | \$ (2,136,162) | \$ (2,119,017) | \$ (2,059,146) | \$ (1,745,177) | \$ (1,388,414) | \$ (990,039) | \$ (583,040) | \$ (3,004,260) |
| 18 | | | | | | | | | | | | | |
| 19 Ending (Over)/Under Recovered Balance | \$ (2,593,321) | \$ (2,323,405) | \$ (2,144,302) | \$ (2,190,728) | \$ (2,136,162) | \$ (2,119,017) | \$ (2,059,146) | \$ (1,745,177) | \$ (1,388,414) | \$ (990,039) | \$ (583,040) | \$ (252,336) | \$ (252,336) |
| 20 | | | | | | | | | | | | | |
| 21 Average (Over)/Under Recovered Balance (Net of Taxes) | \$ (1,655,465) | \$ (1,454,122) | \$ (1,321,324) | \$ (1,282,085) | \$ (1,279,678) | \$ (1,258,469) | \$ (1,235,692) | \$ (1,125,128) | \$ (926,759) | \$ (703,427) | \$ (465,238) | \$ (247,062) | \$ (7,945) |
| 22 | | | | | | | | | | | | | |
| 23 Interest (To Customers) / To Company (Net of Taxes) | \$ (1,031) | \$ (881) | \$ (1,810) | \$ (1,012) | \$ (866) | \$ (1,060) | \$ - | \$ - | \$ - | \$ (803) | \$ - | \$ (282) | \$ (7,945) |
| 24 | | | | | | | | | | | | | |
| 25 Cumulative Interest Balance | \$ (14,712) | \$ (15,593) | \$ (17,403) | \$ (18,415) | \$ (19,381) | \$ (20,441) | \$ (20,441) | \$ (20,441) | \$ (20,441) | \$ (21,244) | \$ (21,244) | \$ (21,526) | \$ (21,526) |
| 26 | | | | | | | | | | | | | |
| 27 Interest Rate On (Over)/Under Recovered Balance | 0.7475% | 0.7266% | 1.6440% | 0.9475% | 0.9060% | 1.0105% | 0.0000% | 0.0000% | 0.0000% | 1.3700% | 0.0000% | 1.3700% | 1.3700% |

**South Jersey Gas Company
Energy Efficiency Program
Budget vs. Actual Program Costs
May 2016 - April 2017**

| | Administration and Program Development | Rebate Processing, Inspections and Quality Control | Rebates, Grants, & Direct Incentives | Sales, Call Center, Marketing and Website | Training | Evaluation & Related Research | Total |
|--|--|--|--------------------------------------|---|-----------------|-------------------------------|--------------------|
| Budget Program Costs as Approved by the Board June 21, 2013 and August 19, 2015 | | | | | | | |
| Commercial Direct Install | \$41,351 | \$15,046 | \$760,000 | \$68,338 | \$0 | \$18,370 | \$903,104 |
| Enhanced Residential HVAC | \$126,077 | \$254,566 | \$833,901 | \$110,197 | \$13,564 | \$45,972 | \$1,384,277 |
| Non Residential Energy Efficiency | \$43,566 | (\$24,784) | \$775,000 | \$132,167 | \$0 | \$31,793 | \$957,742 |
| Home Performance Financing | \$126,271 | \$200,220 | \$4,191,072 | \$95,383 | \$17,608 | \$28,682 | \$4,659,237 |
| OPOWER | \$19,774 | \$22,978 | \$1,253,000 | \$29,500 | \$700 | \$44,934 | \$1,370,886 |
| Total | \$357,039 | \$468,025 | \$7,812,973 | \$435,585 | \$31,872 | \$169,751 | \$9,275,246 |
| Actual Program Costs | | | | | | | |
| Commercial Direct Install | \$55,447 | \$12,824 | \$390,000 | \$70,386 | \$0 | \$9,185 | \$537,841 |
| Enhanced Residential HVAC | \$72,486 | \$211,034 | (\$136,596) | \$107,712 | \$5,000 | \$22,986 | \$282,622 |
| Non Residential Energy Efficiency | \$55,427 | (\$25,730) | \$675,000 | \$65,289 | \$0 | \$15,896 | \$785,882 |
| Home Performance Financing | \$89,406 | \$315,801 | \$4,642,865 | \$81,696 | \$0 | \$14,341 | \$5,144,110 |
| OPOWER | \$26,040 | \$14,978 | \$853,636 | \$0 | \$0 | \$14,978 | \$909,632 |
| Total | \$298,806 | \$528,907 | \$6,424,905 | \$325,083 | \$5,000 | \$77,386 | \$7,660,087 |

**South Jersey Gas Company
Energy Efficiency Programs
Participation Rates August 2009 - April 2017**

| Program | Actual Participants |
|---|---------------------|
| RESIDENTIAL PROGRAMS | |
| <i>Enhanced Residential Rebate Programs</i> | |
| Enhanced HVAC Rebate (SJG) | 8,784 |
| | |
| <i>Whole House Programs</i> | |
| Home Performance Finance EE (SJG) - Loans or Interest Buy-Downs | 4,082 |
| Home Performance Finance EE (SJG) - Added UE3 Incentives | 23 |
| Home Performance Finance EE (SJG) - Audit Fees Refunded | |
| | |
| <i>Social Marketing Program</i> | 164,652 |
| | |
| | |
| COMMERCIAL & INDUSTRIAL PROGRAMS | |
| <i>Enhanced C&I Rebate Programs</i> | |
| | |
| <i>Whole Building Programs</i> | |
| Commercial Direct Install (SJG) | 55 |
| Non-Residential EE Investment (SJG) | 103 |
| | |
| <i>Other C&I Programs</i> | |
| Combined Heat & Power (SJG) | 2 |

South Jersey Gas Company
Energy Savings for Reporting Period September 2009 - April 30, 2017
Energy Efficiency Programs

| Program | Annual Savings * | | | | Lifetime Savings * | | | | |
|---|------------------|-------------------------------------|---|-------------------|-------------------------------------|---|-----------|-------------------------------------|---|
| | Installed | CO2 Emission Reductions Metric Tons | Outstanding Commitments Program Inception to Date | Installed | CO2 Emission Reductions Metric Tons | Outstanding Commitments Program Inception to Date | Installed | CO2 Emission Reductions Metric Tons | Outstanding Commitments Program Inception to Date |
| | DTh | | DTh | DTh | | DTh | DTh | | DTh |
| RESIDENTIAL PROGRAMS | | | | | | | | | |
| Residential HVAC - Electric & Gas | 108,763 | 5,794 | | 2,121,048 | 112,801 | | | | |
| Home Performance with ENERGY STAR | 84,096 | 4,472 | | 15,422,905 | 820,218 | | | | |
| OPOWER | 67,162 | 3,572 | | 172,311 | 9,164 | | | | |
| Sub-Total: Residential EE Programs | 260,021 | 13,828 | | 17,716,264 | 942,183 | | | | |
| Whole Commercial Building Programs | | | | | | | | | |
| Commercial Direct Install (SJG) | 8,376 | 445 | | 129,370 | 6,880 | | | | |
| Non-Residential EE Investment (SJG) | 72,597 | 3,861 | | 5,536,410 | 294,436 | | | | |
| Sub-Total: C&I Programs | 80,973 | 4,306 | | 5,665,780 | 301,316 | | | | |
| OTHER C&I Program | | | | | | | | | |
| Combined Heat and Power (CHP) | | - | | | - | | | | |
| Sub-Total: Other C&I Programs | 0 | 0 | | 0 | 0 | | | | |
| TOTAL Energy Efficiency Programs | 340,994 | 18,135 | | 23,382,044 | 1,243,500 | | | | |

* It is important to note that all savings reported by the SJG Programs have been previously reported through the Market Managers.

**South Jersey Gas
EEP III Participant Cost
September 2015 - April 2017**

| | <u>Number of Participants</u> | <u>Participant Costs</u> |
|------------------|-----------------------------------|------------------------------|
| Direct Install | 43 | \$ 839,484 |
| Non Residential | 20 | \$ 791,231 |
| Home Performance | 1176 | \$ 11,492,626 |
| HVAC | 492 | \$ 3,354,471 |

South Jersey Gas Company
EEP III Annual Energy Savings Related to Conversions
September 2015 - April 2017

| <u>Number of Participants</u> | <u>Additional Gas Consumption (MMBTU)</u> | <u>Electric Savings (MMBTU)</u> | <u>Oil Savings (MMBTU)</u> | <u>Propane Savings (MMBTU)</u> | <u>Net Savings (MMBTU)</u> |
|-----------------------------------|---|-------------------------------------|--------------------------------|------------------------------------|------------------------------------|
| 341 | 13,198 | 5,700 | 18,873 | 1,167 | 12,542 |

SOUTH JERSEY GAS COMPANY

B.P.U.N.J. No. 11 - GAS

**Tenth Revised Sheet No. 6
Superseding Ninth Revised Sheet No. 6**

RESIDENTIAL SERVICE (RSG)

APPLICABLE TO USE OF SERVICE FOR:

All residential purposes. Customer may elect Firm Sales Service or Firm Transportation Service. To be eligible for Firm Transportation Service RSG, a customer must hold clear and marketable title to gas that is made available for delivery to the customer's residence on the Company's system.

CHARACTER OF SERVICE Firm Sales Service and Firm Transportation Service.

MONTHLY RATE: ⁽¹⁾

Customer Charge: \$9.618800 per month

Delivery Charge:

(a) All consumption for customers who elected to transfer from Firm Sales Service to Firm Transportation Service \$~~.680153674807~~ per therm

(b) All consumption for customers who elect Firm Sales Service \$~~.680153674807~~ per therm

Basic Gas Supply Service ("BGSS") Charge:

All consumption for customers who elect Firm Sales Service. See Rider "A" of this Tariff.

APPLICABLE RIDERS:

Basic Gas Supply Service Clause: BGSS charges are depicted in Rider "A" of this Tariff.

Transportation Initiation Clause: The rates set forth above have been adjusted, as is appropriate, pursuant to Rider "C" of this Tariff.

Societal Benefits Clause: The rates set forth above have been adjusted, as is appropriate, pursuant to Rider "E" of this Tariff.

Temperature Adjustment Clause: The rates set forth above have been adjusted, as is appropriate, pursuant to Rider "F" of this Tariff.

1) Please refer to Appendix A for components of Monthly Rates and Price to Compare

Issued _____
by South Jersey Gas Company,
D. Robbins, Jr., President

Effective with service rendered
on and after _____

Filed pursuant to Order in Docket No. _____ of the Board of
Public Utilities, State of New Jersey, dated _____

SOUTH JERSEY GAS COMPANY

B.P.U.N.J. No. 11 - GAS

**Tenth Revised Sheet No. 10
Superseding Ninth Revised Sheet No. 10**

GENERAL SERVICE (GSG)

APPLICABLE TO USE OF SERVICE FOR:

All Commercial and Industrial Customers who would not qualify for any other Rate Schedule. A customer qualifying for service under Rate Schedule GSG may elect either Firm Sales Service or Firm Transportation Service. To be eligible for Firm Transportation Service under this Rate Schedule GSG, a customer must hold clear and marketable title to gas that is made available for delivery to customer's facility on the Company's system.

CHARACTER OF SERVICE:

Firm Sales Service or Firm Transportation Service.

MONTHLY RATE: ⁽¹⁾

Customer Charge:

\$29.123400 per month

Delivery Charges:

- (a) All consumption for customers who elected to transfer from Sales Service to Firm Transportation Service

All therms \$~~.560554555208~~ per therm

- (b) All consumption for customers who elect Firm Sales Service

All therms \$~~.560554555208~~ per therm

Basic Gas Supply Service ("BGSS") Charge:

All consumption for customers who elect Firm Sales Service

See Rider "A" of this Tariff.

LINE LOSS:

Line Loss shall be 1.43% as provided in Special Provision (o).

⁽¹⁾ Please refer to Appendix A for components of Monthly Rates and Price to Compare.

Issued _____
by South Jersey Gas Company,
D. Robbins, Jr., President

Effective with service rendered
on and after _____

Filed pursuant to Order in Docket No. _____ of the Board of
Public Utilities, State of New Jersey, dated _____

SOUTH JERSEY GAS COMPANY

B.P.U.N.J. No. 11 - GAS

**Tenth Revised Sheet No. 14
Superseding Ninth Revised Sheet No. 14**

GENERAL SERVICE – LARGE VOLUME (GSG-LV)

APPLICABLE TO USE OF SERVICE FOR:

All Commercial and Industrial Customers who would not qualify for any other Rate Schedule (other than Rate Schedule GSG), and who has an annualized usage of 100,000 therms or more,. A customer qualifying for service under Rate Schedule GSG-LV may elect either Firm Sales Service or Firm Transportation Service. To be eligible for Firm Transportation Service under this Rate Schedule GSG-LV, a customer must hold clear and marketable title to gas that is made available for delivery to customer's facility on the Company's system.

CHARACTER OF SERVICE:

Firm Sales Service or Firm Transportation Service.

MONTHLY RATE: ⁽¹⁾

Customer Charge:

\$160.312500 per month

Delivery Charges:

- (a) All consumption for customers who elected to transfer from Sales Service to Firm Transportation Service ⁽²⁾

Demand Charge:

D-1FT: \$9.618800 per Mcf of Contract Demand

Volumetric Charge:

C-1FT: \$.~~350029344683~~ per therm

- (b) All consumption for customers who elect Firm Sales Service

Demand Charge:

D-1: \$9.618800 per Mcf of Contract Demand

Volumetric Charge:

C-1: \$.~~350029344683~~ per therm

⁽¹⁾ Please refer to Appendix A for components of Monthly Rates and Price to Compare.

⁽²⁾ See Special Provision (p) of this Rate Schedule GSG-LV, regarding appropriate balancing charges.

Issued _____
by South Jersey Gas Company,
D. Robbins, Jr., President

Effective with service rendered
on and after _____

Filed pursuant to Order in Docket No. _____ of the Board of
Public Utilities, State of New Jersey, dated _____

SOUTH JERSEY GAS COMPANY

B.P.U.N.J. No. 11 - GAS

**Tenth Revised Sheet No. 19
Superseding Ninth Revised Sheet No. 19**

COMPREHENSIVE TRANSPORTATION SERVICE (CTS)

APPLICABLE TO USE OF SERVICE FOR:

All customers having a Firm Contract Demand, and an average annual daily Firm usage of 100 Mcf per day or more. To be eligible for service under this Rate Schedule CTS, a customer must hold clear and marketable title to gas that is made available for delivery to customer's facility on the Company's system. Provided, however, that any customer receiving service under this Rate Schedule CTS prior to August 29, 2003 shall continue to be eligible to receive service under this Rate Schedule CTS, notwithstanding the foregoing, if said customers continues to have a Firm Contract Demand of 100 Mcf per day or more. Further provided, however, that if a customer ceases to receive service under this Rate Schedule CTS, and seeks to return to service under this Rate Schedule CTS, said customer must meet all requirements for eligibility as though applying for service in the first instance.

CHARACTER OF SERVICE:

Firm Transportation Service and Limited Firm Transportation Service

MONTHLY RATE: ⁽¹⁾

Firm:

Customer Charge: \$641.250000 per month

Delivery Charges:

Demand Charge: D-1FT: \$29.306500 per Mcf of Contract Demand

Volumetric Charges:

C-1FT:

All consumption for customers who elected to transfer from Sales Service to Firm Transportation Service \$~~.096698091352~~ per therm

Limited Firm:

Customer Charge: \$106.875000 per month

Delivery Charges:

Volumetric Charges:

C-1FT:

All consumption for customers who elected to transfer from Sales Service to Firm Transportation Service \$~~.108217402871~~ per therm

⁽¹⁾ Please refer to Appendix A for components of Monthly Rates.

Issued _____
by South Jersey Gas Company,
D. Robbins, Jr., President

Effective with service rendered
on and after _____

Filed pursuant to Order in Docket No. _____ of the Board of
Public Utilities, State of New Jersey, dated _____

SOUTH JERSEY GAS COMPANY

B.P.U.N.J. No. 11 - GAS

**Tenth Revised Sheet No. 27
Superseding Ninth Revised Sheet No. 27**

LARGE VOLUME SERVICE (LVS)

APPLICABLE TO USE OF SERVICE FOR:

Firm Sales Service and Firm Transportation Service pursuant to this Rate Schedule LVS, shall be available to all Industrial Customers with a Contract Demand and a minimum annualized average use of 200 Mcf per day. To be eligible for Firm Transportation Service under this Rate Schedule LVS, a customer must hold clear and marketable title to gas that is made available for delivery to customer's facility on the Company's system.

CHARACTER OF SERVICE:

Firm Sales Service, Limited Firm Sales Service, Firm Transportation Service, and Limited Firm Transportation Service.

MONTHLY RATE: ⁽¹⁾

Firm:

Customer Charge:

\$961.875000 per month

Delivery Charge:

- (a) All consumption for customers who elected to transfer from Firm Sales Service to Firm Transportation Service

Demand Charge:

D-1FT: \$15.907500 per Mcf of Contract Demand

Volumetric Charge:

C-1FT: \$.~~088868083522~~ per therm

- (b) All consumption for customers who elect Firm Sales Service

Demand Charge:

D-1: \$15.907500 per Mcf of Contract Demand

Volumetric Charge:

C-1: \$.~~088868083522~~ per therm

⁽¹⁾ Please refer to Appendix A for components of Monthly Rates.

Issued _____
by South Jersey Gas Company,
D. Robbins, Jr., President

Effective with service rendered
on and after _____

Filed pursuant to Order in Docket No. _____ of the Board of
Public Utilities, State of New Jersey, dated _____

SOUTH JERSEY GAS COMPANY

B.P.U.N.J. No. 11 - GAS

**Ninth Revised Sheet No. 28
Superseding Eighth Revised Sheet No. 28**

LARGE VOLUME SERVICE (LVS)
(continued)

Basic Gas Supply Service ("BGSS") Charge:

Demand Charge:

D-2: \$15.940257 per Mcf of Contract Demand.

Volumetric Charge:

C-2: See Rider "A" of this Tariff.

Limited Firm:

Customer Charge:

\$106.875000 per month

Delivery Charge:

- (a) All consumption for customers who elected to transfer from Firm Sales Service to Firm Transportation Service

Volumetric Charge:

C-1FT: \$.~~146917~~~~441571~~ per therm

- (b) All consumption for customers who elect Firm Sales Service

Volumetric Charge:

C-1FT: \$.~~146917~~~~441571~~ per therm

Basic Gas Supply Service ("BGSS") Charge:

Volumetric Charge:

C-2: See Rider "A" of this Tariff.

PRICE TO COMPARE:

The Company will provide the Price to Compare for an LVS customer, at said customer's request.

LINE LOSS:

Line Loss shall be 1.43% as provided in Special Provision (h).

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SOUTH JERSEY GAS COMPANY

B.P.U.N.J. No. 11 - GAS

**Ninth Revised Sheet No. 33
Superseding Eighth Revised Sheet No. 33**

FIRM ELECTRIC SERVICE (FES)

APPLICABLE TO USE OF SERVICE FOR:

All gas that is purchased or transported to generate electricity. Provided, however, that in order to qualify for this Rate Schedule FES, a customer must have a Winter Daily Contract Demand of 1,000 Mcf per day or more, or a Summer Daily Contract Demand of 2,000 Mcf per day or more, or both. To be eligible for Firm Transportation Service under this Rate Schedule FES, a customer must hold clear and marketable title to gas that is made available for delivery to customer's facility on the Company's system.

CHARACTER OF SERVICE:

Firm Sales Service and Firm Transportation Service.

MONTHLY RATE ⁽¹⁾ ⁽²⁾

WINTER (November – March):

Demand Charge:

- D-1 \$3.096400 per Mcf of Winter Daily Contract Demand
- D-2 \$7.970128 per Mcf of Daily Billing Determinant or \$0 for Firm Transportation customers

Volumetric Charge:

- C-1: \$.~~045817040471~~ per therm of consumption
 - C-2: FES Monthly Commodity Rate, pursuant to Rider "A" and Special Provision (x), OR Customer Owned Gas Clause, Rider "D"
 - C-3: \$.174100 per therm of consumption
 - C-4: Escalator Rate – Charge may change monthly pursuant to Standard Gas Service Addendum.
- Minimum Bill:** The monthly D-1 and D-2 charges, irrespective of use.

SUMMER (April – October):

Demand Charge:

- D-1 \$3.096400 per Mcf of Summer Daily Contract Demand
- D-2 \$7.970128 per Mcf of Daily Billing Determinant or \$0 for Firm Transportation customers

Volumetric Charge:

- C-1: \$.~~045817040471~~ per therm of consumption
- C-2: FES Monthly Commodity Rate, pursuant to Rider "A" and Special Provision (x), OR Customer Owned Gas Clause, Rider "D"
- C-3: \$.174100 per therm of consumption
- C-4: Escalator Rate – Charge may change monthly pursuant to Standard Gas Service Addendum.

⁽¹⁾ Please refer to Appendix A for components of Monthly Rates.

⁽²⁾ Please refer to Special Provision (p)

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SOUTH JERSEY GAS COMPANY

B.P.U.N.J. No. 11 - GAS

**Tenth Revised Sheet No. 40
Superseding Ninth Revised Sheet No. 40**

ELECTRIC GENERATION SERVICE (EGS)

APPLICABLE TO USE OF SERVICE FOR:

Residential, commercial and industrial uses for electric generation facilities; all Prime Movers; and all engine driven equipment (whether or not used for electric generation). Provided, however, that in order to be eligible for this Rate Schedule EGS, a customer must have a Firm Daily Contract Demand of less than 200 Mcf per day; provided, however, that a residential EGS customer will have no Firm Daily Contract Demand. To be eligible for Firm Transportation Service under this Rate Schedule EGS, a customer must hold clear and marketable title to gas that is made available for delivery to customer's facility on the Company's system.

CHARACTER OF SERVICE:

Firm Sales Service and Firm Transportation Service

MONTHLY RATE: ⁽¹⁾⁽²⁾

Residential Customer Charge:

\$9.618800 per month

Residential Delivery Charge

Residential Volumetric Charge: \$ ~~226717224374~~ per therm

Commercial and Industrial Customer Charge:

\$26.718800 per month

Commercial and Industrial Delivery Charge:

Commercial and Industrial Demand Charge:

D-1 Charge: \$6.946900 per Mcf of contract

Volumetric Charges:

Winter Season (effective during billing months of November through March):

All Consumption for Firm Sales Service \$ ~~230125224779~~ per therm

All Consumption for Firm Transportation Service \$ ~~230125224779~~ per therm

⁽¹⁾ Please refer to Appendix A for components of Monthly Rates.

⁽²⁾ See Special Provision (k) of this Rate Schedule EGS, regarding appropriate balancing charges.

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SOUTH JERSEY GAS COMPANY

B.P.U.N.J. No. 11 - GAS

**Tenth Revised Sheet No. 41
Superseding Ninth Revised Sheet No. 41**

ELECTRIC GENERATION SERVICE (EGS)

(Continued)

Summer Season (effective during billing months of April through October):

All Consumption for Firm Sales Service \$~~198062~~~~192716~~ per therm

All Consumption for Firm Transportation Service \$~~198062~~~~192716~~ per therm

Basic Gas Supply Service (“BGSS”) Charge:

All Consumption See Rider “A” of this Tariff.

LINE LOSS:

Line Loss shall be 1.43% as provided in Special Provision (p).

APPLICABLE RIDERS:

Basic Gas Supply Service Clause: BGSS charges are depicted in Rider “A” of this Tariff.

Societal Benefits Clause: The rates set forth above have been adjusted, pursuant to Rider “E” of this Tariff.

Balancing Service Clause The rates set forth above have been adjusted, as is appropriate, pursuant to Rider “J” of this Tariff. However, also see Special Provision (k) regarding Rider “I”.

Energy Efficiency Tracker: The rates set forth above have been adjusted, as is appropriate, pursuant to Rider “N” of this Tariff.

TERMS OF PAYMENT:

Payment of all bills must be received in full at the Company's designated office within fifteen (15) days of the billing date; provided however, the Company shall take into account any postal service delays of which the Company is advised. If the fifteenth (15th) day falls on a non-business day, the due date shall be extended to the next business day. Should the customer fail to make payment as specified, the Company may, beginning on the twenty-sixth (26th) day, assess simple interest at a rate equal to the prime rate as published in the Money Rates column in The Wall Street Journal. A late payment charge shall not be assessed on a residential customer, or on State, county or municipal government entities.

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SOUTH JERSEY GAS COMPANY

B.P.U.N.J. No. 11 - GAS

**Tenth Revised Sheet No. 45
Superseding Ninth Revised Sheet No. 45**

ELECTRIC GENERATION SERVICE – LARGE VOLUME (EGS-LV)

APPLICABLE TO USE OF SERVICE FOR:

All commercial and industrial electric generation facilities; all Prime Movers and all engine driven equipment (whether or not used for electric generation). Provided, however, that in order to be eligible for this Rate Schedule EGS-LV, a customer must have a Firm Daily Contract Demand of 200 Mcf per day or more. To be eligible for Firm Transportation Service under this Rate Schedule EGS-LVS, a customer must hold clear and marketable title to gas that is made available for delivery to customer's facility on the Company's system.

CHARACTER OF SERVICE:

Firm Sales Service, Firm Transportation Service, Limited Firm Sales Service and Limited Firm Transportation Service.

MONTHLY RATE: ⁽¹⁾

Customer Charge:

\$192.3750 per month

FIRM:

Demand Charges: ⁽²⁾

D-1 \$22.134858 per Mcf of Firm Daily Contract Demand.

D-2 \$15.563489 per Mcf of Firm Daily Contract Demand or \$0 for Firm Transportation customers.

Volumetric Charge:

C-1: \$.~~045817040471~~ per therm of consumption

C-2: As depicted in the Monthly BGSS Subrider of Rider "A" of this Tariff, OR Customer Owned Gas Clause, Rider "D"

Minimum Bill: Monthly D-1 and D-2 charges, irrespective of use.

LIMITED FIRM:

Demand Charge:

D-2 \$7.970128 per Mcf of Limited Firm Daily Contract Demand or \$0 for Limited Firm Transportation customers

Volumetric Charge: ⁽²⁾

C-1: \$.~~045817040471~~ per therm of consumption

C-2: As depicted in the Monthly BGSS Subrider of Rider "A" of this Tariff, OR Customer Owned Gas Clause, Rider "D"

C-3 \$.174100 per therm for all consumption within Limited Firm Contract Demand level.¹

⁽¹⁾ Please refer to Appendix A for components of Monthly Rates.

⁽²⁾ Please refer to Special Provision (j).

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SOUTH JERSEY GAS COMPANY

B.P.U.N.J. No. 11 - GAS

**Tenth Revised Sheet No. 62
Superseding Ninth Revised Sheet No. 62**

NATURAL GAS VEHICLE (NGV)

APPLICABLE TO:

This service will be available to Commercial and Industrial customers who will utilize natural gas, for the purpose of providing vehicle fuel at Company-operated fueling stations or at separately metered customer-operated fueling stations.

CHARACTER OF SERVICE:

Firm Sales Service or Firm Transportation Service

COMPRESSED NATURAL GAS VEHICLE SERVICE AT COMPANY OPERATED FUELING STATIONS

This part of the service is available for refueling vehicles with compressed natural gas to customers who refuel at Company operated fueling stations. All service at Company operated fueling stations shall be Firm Sales Service. Provided, however, that in the Company's sole discretion, it may allow for Firm Transportation service for a Customer-specific dedicated dispenser or time fill system (separately metered) at a Company operated fueling station.

Rate for Monthly Consumption

Volumetric Charge

C-1: \$0.~~045817040471~~ per therm (\$0.~~057271050589~~ GGE*)

Distribution Charge: \$0.175738 per therm (\$0.219672 GGE*)

Compression Charge: \$0.581360 per therm (\$0.726700 GGE*)

Commodity Charges

All consumption for customers who elected Firm Sales Service

Basic Gas Supply Service ("BGSS") Charge:

See Rider "A" of this Tariff.
BGSS rate * GGE Factor 1.25 = GGE

GGE indicates Gasoline Gallon Equivalent. The gasoline gallon equivalent shall be determined in accordance with local standards. The point of sale price to the Customer shall be displayed in gasoline gallon equivalents at public access dispensers at Company operated fueling stations, and shall be calculated as C-1 + Distribution Charge + Compression Charge + New Jersey Motor Vehicle Fuel Tax + Federal Excise Tax + BGSS.

Commodity charges do not include State of New Jersey Motor vehicle fuel tax and Federal Excise Tax. As of July 1, 2011 these taxes were \$0.0525 and \$0.183 per gallon, respectively and shall be charged at the prevailing rate when applicable. The Company is under no obligation to determine if a customer is exempt from taxation.

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SOUTH JERSEY GAS COMPANY

B.P.U.N.J. No. 11 - GAS

**Tenth Revised Sheet No. 63
Superseding Ninth Revised Sheet No. 63**

**NATURAL GAS VEHICLE (NGV)
(continued)**

NATURAL GAS VEHICLE SERVICE AT CUSTOMER OPERATED FUELING STATIONS

This part of the service is available for the sale of separately metered uncompressed gas for the use of the customer solely as a vehicle fuel as follows:

The customer agrees to obtain and maintain, at its expense, all necessary certificates, licenses and regulatory approvals and pay all taxes levied on the gas compressed for refueling the customer's vehicles;

If the customer provides natural gas for resale as a motor fuel, the customer will be responsible for collecting and paying all applicable taxes on the gas compressed for resale and on the sale thereof and for the metering of such sale in accordance with local standards and regulations; and

The customer must execute a Standard Gas Service Agreement (NGV) for not less than 12 months and must produce evidence of Land Rights.

Rate for Monthly Consumption

Monthly Customer Charge

The monthly customer charge shall be determined in accordance with the maximum delivery capability requested by the customer.

| | |
|----------------------------|--------------|
| 0-999 Cf/hour | \$40.078100 |
| 1,000-4,999 Cf/hour | \$80.156300 |
| 5,000-24,999 Cf/hour | \$213.750000 |
| 25,000 and greater Cf/hour | \$641.250000 |

Volumetric Charges

C-1: \$0.~~045817040471~~ per therm (\$0.~~057271050589~~ GGE)

Distribution Charge: \$0.175738 per therm (\$0.219672 GGE)

Basic Gas Supply Service ("BGSS") Charge:

All consumption for customers who elect Firm Sales Service See Rider "A" of this Tariff.

The customer shall pay all related motor vehicle taxes directly to the taxing entity. Such taxes shall be incremental to charges paid to the Company for the cost of receiving service under this rate schedule.

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SOUTH JERSEY GAS COMPANY

B.P.U.N.J. No. 11 - GAS

**Tenth Revised Sheet No. 64
Superseding Ninth Revised Sheet No. 64**

**NATURAL GAS VEHICLE (NGV)
(continued)**

DELIVERY SERVICE FOR NATURAL GAS VEHICLES

This part of service is available for delivery of customer owned natural gas for use in compression and dispensing equipment at the Customer's premises, as follows:

The customer must purchase under a contract with an initial term of not less than one year an adequate supply of natural gas of a quality acceptable to the Company, and must make arrangements by which such volumes of natural gas can be delivered into the Company's distribution system at the Customer's expense.

By taking service under this part, the Customer warrants that it has good and legal title to all gas supplied to the Company, and agrees to indemnify, defend and hold the Company harmless from any loss, claims or damages in regard to such title.

Rate for Delivery Service

Monthly Customer Charge

The monthly customer charge shall be determined in accordance with the maximum delivery capability requested by the customer.

| | |
|----------------------------|--------------|
| 0-999 Cf/hour | \$40.078100 |
| 1,000-4,999 Cf/hour | \$80.156300 |
| 5,000-24,999 Cf/hour | \$213.750000 |
| 25,000 and greater Cf/hour | \$641.250000 |

Volumetric Charge

C-1: \$0.~~045817040471~~ per therm (\$0.~~057271050589~~ GGE)

Distribution Charge: \$0.175738 per therm (\$0.219672 GGE)

Sales taxes are not included in the above basic charges. The Company is under no obligation to determine if a customer is exempt from taxation. Customers seeking tax exemption must file verification with the Company.

APPLICABLE RIDERS FOR COMPANY OWNED AND CUSTOMER OWNED STATIONS:

Basic Gas Supply Service Clause: BGSS charges are depicted in Rider "A" of this Tariff for Firm Sales Service.

Societal Benefits Clause: The rates set forth above have been adjusted, as is appropriate, pursuant to Rider "E" of this Tariff.

Balancing Service Clause: All gas transported under this Rate Schedule NGV is subject to balancing requirements pursuant to Rider "I" or Rider "J" of this Tariff.

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SOUTH JERSEY GAS COMPANY

Fifth Revised Sheet No. 107

B.P.U.N.J. No. 11 - GAS

Superseding Fourth Revised Sheet No. 107

RIDER "N"

ENERGY EFFICIENCY TRACKER ("EET")

APPLICABLE TO:

| | | |
|----------------------|---|---|
| Rate Schedule RSG | - | Residential |
| Rate Schedule GSG | - | General Service |
| Rate Schedule GSG-LV | - | General Service- Large Volume |
| Rate Schedule CTS | - | Comprehensive Transportation Service |
| Rate Schedule LVS | - | Large Volume Service |
| Rate Schedule FES | - | Firm Electric Service |
| Rate Schedule EGS | - | Electric Generation Service |
| Rate Schedule EGS-LV | - | Electric Generation Service- Large Volume |
| Rate Schedule IGS | - | Interruptible Gas Service |
| Rate Schedule ITS | - | Interruptible Transportation Service |
| Rate Schedule NGV | - | Natural Gas Vehicle |

This Rider "N" shall be known as the Energy Efficiency Tracker ("EET"). For financial accounting purposes the Company shall record a return on and a return of investments in energy efficiency programs, as approved by the Board at Docket No. GO09010059, in an Order dated July 24, 2009, Docket No. GO12050363, in an Order dated June 21, 2003 and Docket No. GR15010090, in an Order dated August 19, 2015 and recover all incremental operating and maintenance expenses of the programs, subject to the EET. The calculation will use the weighted average cost of capital as identified in the respective Orders referenced above.

The EET rate will be calculated annually using projected data and subject to a true-up at the end of the EET year (September 30th) with simple interest on net over/under recoveries. Interest associated with over recoveries will be credited against the EET, while interest associated with under recoveries will be charged to the EET. The interest on monthly EET under and over recoveries shall be the interest rate based on the Company's weighted interest rate for the corresponding month obtained on its commercial paper and bank credit lines but shall not exceed the Company's weighted average cost of capital utilized to set rates in its most recent base rate case.

This EET will be effectuated through a volumetric rate applied to customers' bills. The Company shall make an annual EET rate filing in June of each year with a proposed implementation of the revised EET rate in October. Included in the filing will be a list of efficiency programs offered and eligible for recovery under the EET.

The Company shall have the discretion to implement a bill credit or a refund at any time during the EET Year with five (5) days notice to the BPU Staff and the Division of Rate Counsel. The Company shall have the discretion to file a self-implementing EET rate reduction at any time with two (2) weeks notice to the BPU Staff and the Division of Rate Counsel.

Rate Schedules subject to this Rider will be charged the following volumetric rate:

| | |
|--------------------------------------|------------------------------|
| EET Rate per therm | \$0. 009259004268 |
| Applicable Revenue Tax | \$0.0000 209 |
| Total EET Rate per therm | \$0. 009279004277 |
| Applicable NJ Sales Tax | \$0.000 638277 |
| EET Rate per therm with NJ Sales Tax | \$0. 009917004571 |

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SOUTH JERSEY GAS COMPANY
Schedule of Rate Components
Appendix A - Effective

| | <u>BASE RATE</u> | <u>BGSS</u> | <u>OTHER RIDERS</u> | <u>PUA</u> | <u>NJ SALES TAX</u> | <u>TARIFF RATE</u> |
|--|------------------|-------------|---------------------|------------|---------------------|--------------------|
| RESIDENTIAL GAS SERVICE (RSG) | | | | | | |
| RESIDENTIAL FIRM TRANS SERV (RSG FTS) - HEAT CUSTOMER | | | | | | |
| Customer Charge | 9.000000 | | | | 0.618800 | 9.618800 |
| CIP | | | 0.068086 | 0.000150 | 0.004691 | 0.072927 |
| Delivery Charge: | | | | | | |
| COST OF SERVICE | 0.547317 | | (0.000942) | (0.000002) | 0.037628 | 0.584945 |
| TIC | | | | | (0.000065) | (0.001009) |
| SBC: | | | | | | |
| CLEP | | | 0.011879 | 0.000026 | 0.000818 | 0.012723 |
| RAC | | | 0.009781 | 0.000022 | 0.000674 | 0.010477 |
| USF | | | 0.011900 | 0.000000 | 0.000800 | 0.012700 |
| | | | 0.033560 | 0.000048 | 0.002292 | 0.035900 |
| Total SBC | | | 0.000000 | 0.000000 | 0.000000 | 0.000000 |
| TAC | | | 0.009259 | 0.000020 | 0.000638 | 0.009917 |
| EET | | | | | | |
| BSC "J" BS-1 | | 0.047100 | | 0.000100 | 0.003200 | 0.050400 |
| BSC "J" BUY-OUT PRICE - Rate set monthly | 0.547317 | 0.047100 | 0.041877 | 0.000166 | 0.043693 | 0.680153 |
| Total | | | | | | |
| RESIDENTIAL FIRM SALES SERV (RSG FSS) - HEAT CUSTOMER | | | | | | |
| Customer Charge | 9.000000 | | | | 0.618800 | 9.618800 |
| CIP | | | | | | |
| Basic Gas Supply Service (BGSS): | | 0.330770 | | 0.000728 | 0.022790 | 0.354288 |
| Delivery Charge: | | | | | | |
| COST OF SERVICE | 0.547317 | | | | 0.037628 | 0.584945 |
| TIC | | | (0.000942) | (0.000002) | (0.000065) | (0.001009) |
| SBC: | | | | | | |
| CLEP | | | 0.011879 | 0.000026 | 0.000818 | 0.012723 |
| RAC | | | 0.009781 | 0.000022 | 0.000674 | 0.010477 |
| USF | | | 0.011900 | 0.000000 | 0.000800 | 0.012700 |
| | | | 0.033560 | 0.000048 | 0.002292 | 0.035900 |
| Total SBC | | | 0.000000 | 0.000000 | 0.000000 | 0.000000 |
| TAC | | | 0.009259 | 0.000020 | 0.000638 | 0.009917 |
| EET | | | | | | |
| BSC "J" BS-1 | | 0.047100 | | 0.000100 | 0.003200 | 0.050400 |
| Total | 0.547317 | 0.047100 | 0.041877 | 0.000166 | 0.043693 | 0.680153 |

SOUTH JERSEY GAS COMPANY
Schedule of Rate Components
Appendix A - Effective

| <u>RESIDENTIAL FIRM TRANS SERV (RSG FTS) - NONHEAT CUSTOMER</u> | <u>BASE RATE</u> | <u>BGSS</u> | <u>OTHER RIDERS</u> | <u>PUA</u> | <u>NJ SALES TAX</u> | <u>TARIFF RATE</u> |
|---|------------------|-----------------|---------------------|-----------------|---------------------|--------------------|
| Customer Charge | 9.000000 | | | | 0.618800 | 9.618800 |
| CIP | | | 0.024831 | 0.000055 | 0.001711 | 0.026597 |
| Delivery Charge: | | | | | | |
| COST OF SERVICE | 0.547317 | | (0.000942) | (0.000002) | 0.037628 | 0.584945 |
| TIC | | | | | (0.000065) | (0.001009) |
| SBC: | | | | | | |
| CLEP | | | 0.011879 | 0.000026 | 0.000818 | 0.012723 |
| RAC | | | 0.009781 | 0.000022 | 0.000674 | 0.010477 |
| USF | | | 0.011900 | 0.000000 | 0.000800 | 0.012700 |
| USF | | | 0.033560 | 0.000048 | 0.002292 | 0.035900 |
| Total SBC | | | | | | |
| TAC | | | 0.000000 | 0.000000 | 0.000000 | 0.000000 |
| EET | | | 0.009259 | 0.000020 | 0.000638 | 0.009917 |
| BSC "J" BS-1 | | 0.047100 | | 0.000100 | 0.003200 | 0.050400 |
| BSC "J" BUY-OUT PRICE - Rate set monthly | | | | | | |
| Total | 0.547317 | 0.047100 | 0.041877 | 0.000166 | 0.043693 | 0.680153 |
| <u>RESIDENTIAL FIRM SALES SERV (RSG FSS) - NONHEAT CUSTOMER</u> | | | | | | |
| Customer Charge | 9.000000 | | | | 0.618800 | 9.618800 |
| Basic Gas Supply Service (BGSS): | | 0.330770 | | 0.000728 | 0.022790 | 0.354288 |
| CIP | | | 0.024831 | 0.000055 | 0.001711 | 0.026597 |
| Delivery Charge: | | | | | | |
| COST OF SERVICE | 0.547317 | | (0.000942) | (0.000002) | 0.037628 | 0.584945 |
| TIC | | | | | (0.000065) | (0.001009) |
| SBC: | | | | | | |
| CLEP | | | 0.011879 | 0.000026 | 0.000818 | 0.012723 |
| RAC | | | 0.009781 | 0.000022 | 0.000674 | 0.010477 |
| USF | | | 0.011900 | 0.000000 | 0.000800 | 0.012700 |
| USF | | | 0.033560 | 0.000048 | 0.002292 | 0.035900 |
| Total SBC | | | | | | |
| TAC | | | 0.000000 | 0.000000 | 0.000000 | 0.000000 |
| EET | | | 0.009259 | 0.000020 | 0.000638 | 0.009917 |
| BSC "J" BS-1 | | 0.047100 | | 0.000100 | 0.003200 | 0.050400 |
| Total | 0.547317 | 0.047100 | 0.041877 | 0.000166 | 0.043693 | 0.680153 |

SOUTH JERSEY GAS COMPANY
Schedule of Rate Components
Appendix A - Effective

Page 3

| <u>GENERAL SERVICE (GSG)</u> | <u>BASE RATE</u> | <u>BGSS</u> | <u>OTHER RIDERS</u> | <u>PUA</u> | <u>NJ SALES TAX</u> | <u>TARIFF RATE</u> |
|--|------------------|-----------------|---------------------|-----------------|---------------------|--------------------|
| <u>GENERAL SERVICE FIRM TRANS. (GSG FTS)</u> | | | | | | |
| Customer Charge | 27.250000 | | | | 1.873400 | 29.123400 |
| CIP | | | 0.054396 | 0.000120 | 0.003748 | 0.058264 |
| Delivery Charge: | | | | | | |
| COST OF SERVICE | 0.435411 | | | | 0.029935 | 0.465346 |
| TIC | | | (0.000942) | (0.000002) | (0.000065) | (0.001009) |
| SBC: | | | | | | |
| CLEP | | | 0.011879 | 0.000026 | 0.000818 | 0.012723 |
| RAC | | | 0.009781 | 0.000022 | 0.000674 | 0.010477 |
| USF | | | 0.011900 | 0.000000 | 0.000800 | 0.012700 |
| Total SBC | | | 0.033560 | 0.000048 | 0.002292 | 0.035900 |
| TAC | | | 0.000000 | 0.000000 | 0.000000 | 0.000000 |
| EET | | | 0.009259 | 0.000020 | 0.000638 | 0.009917 |
| BSC "J" BS-1 | | 0.047100 | | 0.000100 | 0.003200 | 0.050400 |
| BSC "J" BUY-OUT PRICE - Rate set monthly | | | | | | |
| Total | 0.435411 | 0.047100 | 0.041877 | 0.000166 | 0.036000 | 0.560554 |

SOUTH JERSEY GAS COMPANY
Schedule of Rate Components
Appendix A - Effective

Page 4

| <u>GENERAL SERVICE FIRM SALES (GSG FSS)</u> - Less than 5,000 Therms Annually | <u>BASE RATE</u> | <u>BGSS</u> | <u>OTHER RIDERS</u> | <u>PUA</u> | <u>NJ SALES TAX</u> | <u>TARIFF RATE</u> |
|--|------------------|-----------------|---------------------|-----------------|---------------------|--------------------|
| Customer Charge | 27.250000 | | | | 1.873400 | 29.123400 |
| CIP | | | 0.054396 | 0.000120 | 0.003748 | 0.056264 |
| Basic Gas Supply Service (BGSS): | | 0.330770 | | 0.000728 | 0.022790 | 0.354288 |
| Delivery Charge: | | | | | | |
| COST OF SERVICE | 0.435411 | | | | 0.029935 | 0.465346 |
| TIC | | | | | | |
| SBC: | | | (0.000942) | (0.000002) | (0.000065) | (0.001009) |
| CLEP | | | 0.011879 | 0.000026 | 0.000818 | 0.012723 |
| RAC | | | 0.009781 | 0.000022 | 0.000674 | 0.010477 |
| USF | | | 0.011900 | 0.000000 | 0.000800 | 0.012700 |
| USF | | | 0.033560 | 0.000048 | 0.002292 | 0.035900 |
| TAC | | | 0.000000 | 0.000000 | 0.000000 | 0.000000 |
| EET | | | 0.009259 | 0.000020 | 0.000638 | 0.009917 |
| BSC "J" BS-1 | 0.047100 | | | 0.000100 | 0.003200 | 0.050400 |
| Total | 0.435411 | 0.047100 | 0.041877 | 0.000166 | 0.036000 | 0.560554 |

| <u>GENERAL SERVICE FIRM SALES (GSG FSS)</u> - 5,000 Therms Annually or Greater | <u>BASE RATE</u> | <u>BGSS</u> | <u>OTHER RIDERS</u> | <u>PUA</u> | <u>NJ SALES TAX</u> | <u>TARIFF RATE</u> |
|---|------------------|-----------------|---------------------|-----------------|---------------------|--------------------|
| Customer Charge | 27.250000 | | | | 1.873400 | 29.123400 |
| CIP | | | 0.054396 | 0.000120 | 0.003748 | 0.056264 |
| Basic Gas Supply Service (BGSS): | | | | 0.000728 | 0.022790 | 0.354288 |
| Delivery Charge: | | | | | | |
| COST OF SERVICE | 0.435411 | | | | 0.029935 | 0.465346 |
| TIC | | | | | | |
| SBC: | | | (0.000942) | (0.000002) | (0.000065) | (0.001009) |
| CLEP | | | 0.011879 | 0.000026 | 0.000818 | 0.012723 |
| RAC | | | 0.009781 | 0.000022 | 0.000674 | 0.010477 |
| USF | | | 0.011900 | 0.000000 | 0.000800 | 0.012700 |
| USF | | | 0.033560 | 0.000048 | 0.002292 | 0.035900 |
| TAC | | | 0.000000 | 0.000000 | 0.000000 | 0.000000 |
| EET | | | 0.009259 | 0.000020 | 0.000638 | 0.009917 |
| BSC "J" BS-1 | 0.047100 | | | 0.000100 | 0.003200 | 0.050400 |
| Total | 0.435411 | 0.047100 | 0.041877 | 0.000166 | 0.036000 | 0.560554 |

RATE SET MONTHLY

| <u>GENERAL SERVICE-LV (GSG-LV)</u> | | | | | | |
|--|------------------|-----------------|---------------------|-----------------|---------------------|--------------------|
| <u>GENERAL SERVICE- LV FTS (GSG-LV-FT)</u> | <u>BASE RATE</u> | <u>BGSS</u> | <u>OTHER RIDERS</u> | <u>PUA</u> | <u>NJ SALES TAX</u> | <u>TARIFF RATE</u> |
| Customer Charge | 150.000000 | | | | 10.312500 | 160.312500 |
| D-1 Demand Charge | 9.000000 | | | | 0.618800 | 9.618800 |
| CIP | | | 0.016484 | 0.000036 | 0.001136 | 0.017656 |
| Delivery Charge: COST OF SERVICE | 0.238429 | | | | 0.016392 | 0.254821 |
| TIC | | | | | | |
| SBC: | | | (0.000942) | (0.000002) | (0.000065) | (0.001009) |
| CLEP | | | | | 0.000818 | 0.012723 |
| RAC | | | 0.011879 | 0.000026 | 0.000674 | 0.010477 |
| USF | | | 0.009781 | 0.000022 | 0.000800 | 0.012700 |
| | | | 0.011900 | 0.000000 | 0.002292 | 0.035900 |
| | | | 0.033560 | 0.000048 | 0.000000 | 0.000000 |
| Total SBC | | | 0.000000 | 0.000000 | 0.000000 | 0.000000 |
| TAC | | | 0.009259 | 0.000020 | 0.000638 | 0.009917 |
| EET | | 0.047100 | | 0.000100 | 0.003200 | 0.050400 |
| BSC "J" BS-1 | | | | | | |
| BSC "J" BUY-OUT PRICE - Rate set monthly | | | | | 0.022457 | 0.350029 |
| Total | 0.238429 | 0.047100 | 0.041877 | 0.000166 | 0.022457 | 0.350029 |
| <u>GENERAL SERVICE FIRM SALES- LV (GSG-LV FSS)</u> | | | | | | |
| Customer Charge | 150.000000 | | | | 10.312500 | 160.312500 |
| D-1 Demand Charge | 9.000000 | | | | 0.618800 | 9.618800 |
| Basic Gas Supply Service (BGSS): | | | | | | RATE SET MONTHLY |
| CIP | | | 0.016484 | 0.000036 | 0.001136 | 0.017656 |
| Delivery Charge: COST OF SERVICE | 0.238429 | | | | 0.016392 | 0.254821 |
| TIC | | | | | | |
| SBC: | | | (0.000942) | (0.000002) | (0.000065) | (0.001009) |
| CLEP | | | | | 0.000818 | 0.012723 |
| RAC | | | 0.011879 | 0.000026 | 0.000674 | 0.010477 |
| USF | | | 0.009781 | 0.000022 | 0.000800 | 0.012700 |
| | | | 0.011900 | 0.000000 | 0.002292 | 0.035900 |
| | | | 0.033560 | 0.000048 | 0.000000 | 0.000000 |
| Total SBC | | | 0.000000 | 0.000000 | 0.000000 | 0.000000 |
| TAC | | | 0.009259 | 0.000020 | 0.000638 | 0.009917 |
| EET | | 0.047100 | | 0.000100 | 0.003200 | 0.050400 |
| BSC "J" BS-1 | | | | | | |
| Total | 0.238429 | 0.047100 | 0.041877 | 0.000166 | 0.022457 | 0.350029 |

SOUTH JERSEY GAS COMPANY
Schedule of Rate Components
Appendix A - Effective

COMPREHENSIVE TRANSPORTATION SERVICE (CTS)

COMPREHENSIVE FIRM TRANS SERV (CTS FTS)

| | BASE RATE | BGSS | OTHER RIDERS | PUA | NJ SALES TAX | TARIFF RATE |
|-------------------------------------|-----------------|----------------------|-----------------|-----------------|-----------------|------------------|
| Firm | | | | | | |
| Customer Charge | 600.000000 | | | | 41.250000 | 641.250000 |
| Delivery Charge: | | | | | | |
| D-1 DEMAND CHARGE | 27.421300 | | | | 1.885200 | 29.306500 |
| C-1 FT VOLUMETRIC CHARGE: | | | | | | |
| C-1 COST OF SERVICE | 0.047608 | | | | 0.003273 | 0.050881 |
| SBC: | | | | | | |
| CLEP | | | 0.011879 | 0.000026 | 0.000818 | 0.012723 |
| RAC | | | 0.009781 | 0.000022 | 0.000674 | 0.010477 |
| USF | | | 0.011900 | 0.000000 | 0.000800 | 0.012700 |
| Total SBC | | | 0.033560 | 0.000048 | 0.002292 | 0.035900 |
| EET | | | 0.009259 | 0.000020 | 0.000638 | 0.009917 |
| Total C-1 VOLUMETRIC CHARGE | 0.047608 | 0.011800 0.002500 | 0.042819 | 0.000068 | 0.006203 | 0.096698 |
| BS-1 ALL THERMS | | | | | 0.000800 | 0.012600 |
| BS-1 (Opt Out Provision) ALL THERMS | | | | | 0.000200 | 0.002700 |
| BUY-OUT PRICE | | | | | | RATE SET MONTHLY |
| Limited Firm | | | | | | |
| Customer Charge | 100.000000 | | | | 6.875000 | 106.875000 |
| Delivery Charge: | | | | | | |
| C-1 FT VOLUMETRIC CHARGE: | | | | | | |
| C-1 COST OF SERVICE | 0.058400 | | | | 0.004000 | 0.062400 |
| SBC: | | | | | | |
| CLEP | | | 0.011879 | 0.000026 | 0.000818 | 0.012723 |
| RAC | | | 0.009781 | 0.000022 | 0.000674 | 0.010477 |
| USF | | | 0.011900 | 0.000000 | 0.000800 | 0.012700 |
| Total SBC | | | 0.033560 | 0.000048 | 0.002292 | 0.035900 |
| EET | | | 0.009259 | 0.000020 | 0.000638 | 0.009917 |
| Total C-1 VOLUMETRIC CHARGE | 0.058400 | 0.011800 0.002500 | 0.042819 | 0.000068 | 0.006930 | 0.108217 |
| BS-1 ALL THERMS | | | | | 0.000800 | 0.012600 |
| BS-1 (Opt Out Provision) ALL THERMS | | | | | 0.000200 | 0.002700 |
| BUY-OUT PRICE | | | | | | RATE SET MONTHLY |

SOUTH JERSEY GAS COMPANY
Schedule of Rate Components
Appendix A - Effective

LARGE VOLUME SERVICE (LVS)

LARGE VOLUME FIRM TRANS SERV (LVS FTS)

| Firm | BASE RATE | BGSS | OTHER RIDERS | PUA | NJ SALES TAX | TARIFF RATE |
|-------------------------------------|-----------------|----------|-----------------|-----------------|-----------------|------------------|
| Customer Charge | 900.000000 | | | | 61.875000 | 961.875000 |
| Delivery Charge: | | | | | | |
| D-1 DEMAND CHARGE | 14.884200 | | | | 1.023300 | 15.907500 |
| C-1 VOLUMETRIC CHARGE: | | | | | | |
| C-1 COST OF SERVICE | 0.040282 | | | | 0.002769 | 0.043051 |
| SBC: | | | | | | |
| CLEP | | | 0.011879 | 0.000026 | 0.000818 | 0.012723 |
| RAC | | | 0.009781 | 0.000022 | 0.000674 | 0.010477 |
| USF | | | 0.011900 | 0.000000 | 0.000800 | 0.012700 |
| Total SBC | | | 0.033560 | 0.000048 | 0.002292 | 0.035900 |
| EET | | | 0.009259 | 0.000020 | 0.000638 | 0.009917 |
| Total C-1 VOLUMETRIC CHARGE | 0.040282 | | 0.042819 | 0.000068 | 0.005699 | 0.088868 |
| BS-1 ALL THERMS | | 0.011800 | | 0.000000 | 0.000800 | 0.012600 |
| BS-1 (Opt Out Provision) ALL THERMS | | 0.002500 | | 0.000000 | 0.000200 | 0.002700 |
| BS-C "I" CASH OUT CHARGE/(CREDIT) | | | | | | RATE SET MONTHLY |
| Limited Firm | | | | | | |
| Customer Charge | 100.000000 | | | | 6.875000 | 106.875000 |
| Delivery Charge: | | | | | | |
| C-1 FT VOLUMETRIC CHARGE: | | | | | | |
| C-1 COST OF SERVICE | 0.094600 | | | | 0.006500 | 0.101100 |
| SBC: | | | | | | |
| CLEP | | | 0.011879 | 0.000026 | 0.000818 | 0.012723 |
| RAC | | | 0.009781 | 0.000022 | 0.000674 | 0.010477 |
| USF | | | 0.011900 | 0.000000 | 0.000800 | 0.012700 |
| Total SBC | | | 0.033560 | 0.000048 | 0.002292 | 0.035900 |
| EET | | | 0.009259 | 0.000020 | 0.000638 | 0.009917 |
| Total C-1 VOLUMETRIC CHARGE | 0.094600 | | 0.042819 | 0.000068 | 0.009430 | 0.146917 |
| BS-1 ALL THERMS | | 0.011800 | | 0.000000 | 0.000800 | 0.012600 |
| BS-1 (Opt Out Provision) ALL THERMS | | 0.002500 | | 0.000000 | 0.000200 | 0.002700 |
| BUY-OUT PRICE | | | | | | RATE SET MONTHLY |

SOUTH JERSEY GAS COMPANY
Schedule of Rate Components
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| LARGE VOLUME FIRM SALES SERV (LVS FSS) | BASE RATE | BGSS | OTHER RIDERS | PUA | NJ SALES TAX | TARIFF RATE |
|---|-----------------|-----------------|-----------------|-----------------|-----------------|------------------|
| Customer Charge | 900.000000 | | | | 61.875000 | 961.875000 |
| Basic Gas Supply Service (BGSS): | | | | | | RATE SET MONTHLY |
| C-2 BGSS | | | | | | |
| D-2 DEMAND CHARGE | | 14.882120 | | 0.032741 | 1.025397 | 15.940257 |
| Delivery Charge: | | | | | | |
| D-1 DEMAND CHARGE | 14.884200 | | | | 1.023300 | 15.907500 |
| C-1 VOLUMETRIC CHARGE: | | | | | | |
| C-1 COST OF SERVICE | 0.040282 | | | | 0.002769 | 0.043051 |
| SBC: | | | | | | |
| CLEP | | | 0.011879 | 0.000026 | 0.000818 | 0.012723 |
| RAC | | | 0.009781 | 0.000022 | 0.000674 | 0.010477 |
| USF | | | 0.011900 | 0.000000 | 0.000800 | 0.012700 |
| Total SBC | | | 0.033560 | 0.000048 | 0.002292 | 0.035900 |
| EET | | | 0.009259 | 0.000020 | 0.000638 | 0.009917 |
| Total C-1 VOLUMETRIC CHARGE | 0.040282 | 0.000000 | 0.042819 | 0.000068 | 0.005699 | 0.088868 |
| BS-1 ALL THERMS | | 0.011800 | | 0.000000 | 0.000800 | 0.012600 |
| Limited Firm | | | | | | |
| Customer Charge | 100.000000 | | | | 6.875000 | 106.875000 |
| Delivery Charge: | | | | | | |
| C-1 FT. VOLUMETRIC CHARGE: | | | | | | |
| C-1 COST OF SERVICE | 0.094600 | | | | 0.006500 | 0.101100 |
| SBC: | | | | | | |
| CLEP | | | 0.011879 | 0.000026 | 0.000818 | 0.012723 |
| RAC | | | 0.009781 | 0.000022 | 0.000674 | 0.010477 |
| USF | | | 0.011900 | 0.000000 | 0.000800 | 0.012700 |
| Total SBC | | | 0.033560 | 0.000048 | 0.002292 | 0.035900 |
| EET | | | 0.009259 | 0.000020 | 0.000638 | 0.009917 |
| Total C-1 VOLUMETRIC CHARGE | 0.0946 | 0.000000 | 0.042819 | 0.000068 | 0.009430 | 0.146917 |
| BS-1 ALL THERMS | | 0.011800 | | 0.000000 | 0.000800 | 0.012600 |
| BS-1 (Opt Out Provision) ALL THERMS | | 0.002500 | | 0.000000 | 0.000200 | 0.002700 |
| BUY-OUT PRICE | | | | | | RATE SET MONTHLY |

SOUTH JERSEY GAS COMPANY
Schedule of Rate Components
Appendix A - Effective _____

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| <u>ELECTRIC GENERATION SERVICE (EGS)</u> | <u>BASE RATE</u> | <u>BGSS</u> | <u>OTHER RIDERS</u> | <u>PUA</u> | <u>NJ SALES TAX</u> | <u>TARIFF RATE</u> |
|--|------------------|-----------------|---------------------|-----------------|---------------------|--------------------|
| Commercial/Industrial | | | | | | |
| Customer Charge | 25.000000 | | | | 1.718800 | 26.718800 |
| D-1 DEMAND | 6.500000 | | | | 0.446900 | 6.946900 |
| Basic Gas Supply Service (BGSS): | | | | | | RATE SET MONTHLY |
| Delivery Charge - Winter Season (Nov - Mar) | 0.125294 | | | | 0.008614 | 0.133908 |
| COST OF SERVICE | | | | | | |
| SBC: | | | | | | |
| CLEP | | | 0.011879 | 0.000026 | 0.000818 | 0.012723 |
| RAC | | | 0.009781 | 0.000022 | 0.000674 | 0.010477 |
| USF | | | 0.011900 | 0.000000 | 0.000800 | 0.012700 |
| Total SBC | | | 0.033560 | 0.000048 | 0.002292 | 0.035900 |
| Balancing Charge BSC"J" BS-1 | 0.047100 | | | 0.000100 | 0.003200 | 0.050400 |
| EET | | | 0.009259 | 0.000020 | 0.000638 | 0.009917 |
| Total C-1 VOLUMETRIC CHARGE (FSS & FTS) | 0.125294 | 0.047100 | 0.042819 | 0.000168 | 0.014744 | 0.230125 |
| Delivery Charge - Summer Season (Apr - Oct) | 0.095294 | | | | 0.006551 | 0.101845 |
| COST OF SERVICE | | | | | | |
| SBC: | | | | | | |
| CLEP | | | 0.011879 | 0.000026 | 0.000818 | 0.012723 |
| RAC | | | 0.009781 | 0.000022 | 0.000674 | 0.010477 |
| USF | | | 0.011900 | 0.000000 | 0.000800 | 0.012700 |
| Total SBC | | | 0.033560 | 0.000048 | 0.002292 | 0.035900 |
| Balancing Charge BSC"J" BS-1 | 0.047100 | | | 0.000020 | 0.000638 | 0.009917 |
| EET | | | 0.009259 | 0.000100 | 0.003200 | 0.050400 |
| Total C-1 VOLUMETRIC CHARGE (FSS & FTS) | 0.095294 | 0.047100 | 0.042819 | 0.000168 | 0.012681 | 0.198062 |

SOUTH JERSEY GAS COMPANY
Schedule of Rate Components
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| <u>ELECTRIC GENERATION SERVICE (EGS)</u> | <u>BASE RATE</u> | <u>BGSS</u> | <u>OTHER RIDERS</u> | <u>PUA</u> | <u>NJ SALES TAX</u> | <u>TARIFF RATE</u> |
|--|------------------|-----------------|---------------------|-----------------|---------------------|--------------------|
| <u>Residential</u> | | | | | | |
| Customer Charge | 9.000000 | | | | 0.618800 | 9.618800 |
| Basic Gas Supply Service (BGSS): | | 0.330770 | | 0.000728 | 0.022790 | 0.354288 |
| Delivery Charge | 0.122100 | | | | 0.008400 | 0.130500 |
| COST OF SERVICE | | | | | | |
| SBC: | | | | | | |
| CLEP | | | 0.011879 | 0.000026 | 0.000818 | 0.012723 |
| RAC | | | 0.009781 | 0.000022 | 0.000674 | 0.010477 |
| USF | | | 0.011900 | 0.000000 | 0.000800 | 0.012700 |
| Total SBC | | | 0.033560 | 0.000048 | 0.002292 | 0.035900 |
| EET | | | 0.009259 | 0.000020 | 0.000638 | 0.009917 |
| Balancing Charge BSC"J" BS-1 | | 0.047100 | | 0.000100 | 0.003200 | 0.050400 |
| Total C-1 VOLUMETRIC CHARGE (FSS & FTS) | 0.122100 | 0.047100 | 0.042819 | 0.000168 | 0.014530 | 0.226717 |

SOUTH JERSEY GAS COMPANY
Schedule of Rate Components
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| <u>ELECTRIC GENERATION SERVICE-LV (EGS-LV)</u> | <u>BASE RATE</u> | <u>BGSS</u> | <u>OTHER RIDERS</u> | <u>PUA</u> | <u>NJ SALES TAX</u> | <u>TARIFF RATE</u> |
|--|------------------|-------------|---------------------|-----------------|---------------------|--------------------|
| <u>Firm</u> | | | | | | |
| Customer Charge | 180.000000 | | | | 12.375000 | 192.375000 |
| D-1 DEMAND (Rate is negotiated. Shown here is the benchmark rate.) | 20.710978 | | | | 1.423880 | 22.134858 |
| D-2 DEMAND BGSS(applicable to Sales Customers Only) | | 14.530362 | | 0.031967 | 1.001160 | 15.563489 |
| C-1 CLEP | | | 0.011879 | 0.000026 | 0.000818 | 0.012723 |
| C-1 RAC | | | 0.009781 | 0.000022 | 0.000674 | 0.010477 |
| C-1 USF | | | 0.011900 | 0.000000 | 0.000800 | 0.012700 |
| EET | | | 0.009259 | 0.000020 | 0.000638 | 0.009917 |
| Total C-1 VOLUMETRIC CHARGE | | | 0.042819 | 0.000068 | 0.002930 | 0.045817 |
| C-2 BGSS | | | | | | RATE SET MONTHLY |
| BSC "I" CASH OUT CHARGE (CREDIT) | | 0.011800 | | 0.000000 | 0.000800 | RATE SET MONTHLY |
| BS-1 ALL THERMS | | 0.002500 | | 0.000000 | 0.000200 | 0.012600 |
| BS-1 (Opt Out Provision) ALL THERMS | | | | | | 0.002700 |
| <u>Limited Firm</u> | | | | | | |
| D-2 DEMAND BGSS(applicable to Sales Customers Only) | | 7.441060 | | 0.016370 | 0.512698 | 7.970128 |
| C-1 CLEP | | | 0.011879 | 0.000026 | 0.000818 | 0.012723 |
| C-1 RAC | | | 0.009781 | 0.000022 | 0.000674 | 0.010477 |
| C-1 USF | | | 0.011900 | 0.000000 | 0.000800 | 0.012700 |
| EET | | | 0.009259 | 0.000020 | 0.000638 | 0.009917 |
| Total C-1 VOLUMETRIC CHARGE | | | 0.042819 | 0.000068 | 0.002930 | 0.045817 |
| C-3 All Therms (Rate is negotiated. Shown here is the benchmark rate.) | 0.162900 | | | | 0.011200 | 0.174100 |
| C-2 BGSS | | | | | | RATE SET MONTHLY |
| BSC "I" CASH OUT CHARGE (CREDIT) | | 0.011800 | | 0.000000 | 0.000800 | RATE SET MONTHLY |
| BS-1 ALL THERMS | | 0.002500 | | 0.000000 | 0.000200 | 0.012600 |
| BS-1 (Opt Out Provision) ALL THERMS | | | | | | 0.002700 |

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| <u>FIRM ELECTRIC SALES (FES)</u> | <u>BASE RATE</u> | <u>BGSS</u> | <u>RIDERS</u> | <u>PUA</u> | <u>NJ SALES TAX</u> | <u>TARIFF RATE</u> |
|---|------------------|-------------|-----------------|-----------------|---------------------|--------------------|
| Winter | | | | | | |
| D-1 DEMAND (Rate is negotiated. Shown here is the benchmark rate.) | 2.897200 | | | | 0.199200 | 3.096400 |
| D-2 DEMAND BGSS(applicable to Sales Customers Only) | | 7.441060 | | 0.016370 | 0.512698 | 7.970128 |
| C-1 CLEP | | | 0.011879 | 0.000026 | 0.000818 | 0.012723 |
| C-1 RAC | | | 0.009781 | 0.000022 | 0.000674 | 0.010477 |
| C-1 USF | | | 0.011900 | 0.000000 | 0.000800 | 0.012700 |
| EET | | | 0.009259 | 0.000020 | 0.000638 | 0.009917 |
| Total C-1 VOLUMETRIC CHARGE | | | 0.042819 | 0.000068 | 0.002930 | 0.045817 |
| C-3 All Therms (Rate is negotiated. Shown here is the benchmark rate.) | 0.162900 | | | | 0.011200 | 0.174100 |
| C-4 Escalator Rate (To be determined as prescribed in the Company's Tariff) | | | | | | RATE SET MONTHLY |
| C-2 BGSS/COGC | | | | | | RATE SET MONTHLY |
| BSC "I" CASH OUT CHARGE (CREDIT) | | | | | | RATE SET MONTHLY |
| Summer | | | | | | |
| D-1 DEMAND (Rate is negotiated. Shown here is the benchmark rate.) | 2.897200 | | | | 0.199200 | 3.096400 |
| D-2 DEMAND BGSS(applicable to Sales Customers Only) | | 7.441060 | | 0.016370 | 0.512698 | 7.970128 |
| C-1 CLEP | | | 0.011879 | 0.000026 | 0.000818 | 0.012723 |
| C-1 RAC | | | 0.009781 | 0.000022 | 0.000674 | 0.010477 |
| C-1 USF | | | 0.011900 | 0.000000 | 0.000800 | 0.012700 |
| EET | | | 0.009259 | 0.000020 | 0.000638 | 0.009917 |
| Total C-1 VOLUMETRIC CHARGE | | | 0.042819 | 0.000068 | 0.002930 | 0.045817 |
| C-3 All Therms (Rate is negotiated. Shown here is the benchmark rate.) | 0.162900 | | | | 0.011200 | 0.174100 |
| C-4 Escalator Rate (To be determined as prescribed in the Company's Tariff) | | | | | | RATE SET MONTHLY |
| C-2 BGSS/COGC | | | | | | RATE SET MONTHLY |
| BSC "I" CASH OUT CHARGE (CREDIT) | | | | | | RATE SET MONTHLY |

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| <u>NATURAL GAS VEHICLE (NGV)</u> | <u>BASE RATE</u> | <u>BGSS</u> | <u>RIDERS</u> | <u>PUA</u> | <u>NJ SALES TAX</u> | <u>TARIFF RATE</u> |
|---|------------------|-------------|-----------------|-----------------|---------------------|--------------------|
| Company Operated Fueling Stations | | | | | | |
| C-1 CLEP | | | 0.011879 | 0.000026 | 0.000818 | 0.012723 |
| C-1 RAC | | | 0.009781 | 0.000022 | 0.000674 | 0.010477 |
| C-1 USF | | | 0.011900 | 0.000000 | 0.000800 | 0.012700 |
| EET | | | 0.009259 | 0.000020 | 0.000638 | 0.009917 |
| Total C-1 VOLUMETRIC CHARGE | | | | | | |
| Distribution Charge: | 0.000000 | | 0.042819 | 0.000068 | 0.002930 | 0.045817 |
| Compression Charge | 0.164072 | | 0.000361 | 0.000361 | 0.011305 | 0.175738 |
| Basic Gas Supply Service (BGSS): | 0.542769 | | 0.001194 | 0.001194 | 0.037397 | 0.581360 |
| Rider "I" - BS-1 ALL THERMS | | 0.011800 | | 0.000000 | 0.000800 | 0.012600 |
| Rider "I" - BS-1 (Opt Out Provision) ALL THERMS | | 0.002500 | | 0.000000 | 0.000200 | 0.002700 |
| Rider "J" - BS-1 | | 0.047100 | | 0.000100 | 0.003200 | 0.050400 |
| Customer Operated Fueling Stations | | | | | | |
| Service Charge | | | | | | RATE SET MONTHLY |
| 0 - 999 CF/hour | 37.500000 | | | | 2.578100 | 40.078100 |
| 1,000 - 4,999 CF/hour | 75.000000 | | | | 5.156300 | 80.156300 |
| 5,000 - 24,999 CF/hour | 200.000000 | | | | 13.750000 | 213.750000 |
| 25,000 or Greater CF/hour | 600.000000 | | | | 41.250000 | 641.250000 |
| C-1 CLEP | | | 0.011879 | 0.000026 | 0.000818 | 0.012723 |
| C-1 RAC | | | 0.009781 | 0.000022 | 0.000674 | 0.010477 |
| C-1 USF | | | 0.011900 | 0.000000 | 0.000800 | 0.012700 |
| EET | | | 0.009259 | 0.000020 | 0.000638 | 0.009917 |
| Total C-1 VOLUMETRIC CHARGE | | | | | | |
| Distribution Charge: | 0.164072 | | 0.042819 | 0.000068 | 0.002930 | 0.045817 |
| Basic Gas Supply Service: (applicable Sales Customers only) | | | 0.000361 | 0.000361 | 0.011305 | 0.175738 |
| Rider "I" - BS-1 ALL THERMS | | 0.011800 | | 0.000000 | 0.000800 | 0.012600 |
| Rider "I" - BS-1 (Opt Out Provision) ALL THERMS | | 0.002500 | | 0.000000 | 0.000200 | 0.002700 |
| Rider "J" - BS-1 | | 0.047100 | | 0.000100 | 0.003200 | 0.050400 |

SOUTH JERSEY GAS COMPANY
Schedule of Rate Components
Appendix A - Effective _____

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INTERRUPTIBLE SERVICE, YARD & STREET LIGHTING

| | <u>BASE RATE</u> | <u>BGSS</u> | <u>OTHER RIDERS</u> | <u>PUA</u> | <u>NJ SALES TAX</u> | <u>TARIFF RATE</u> |
|---|------------------|-------------|---------------------|------------|---------------------|--------------------|
| INTERRUPTIBLE TRANSPORTATION (ITS) | | | | | | |
| SERVICE CHARGE | | | | | | |
| TRANS CHARGE A | | | | | | |
| SBC: | 100.000000 | | | | 6.875000 | 106.875000 |
| | 0.028400 | | | | 0.002000 | 0.030400 |
| CLEP | | | 0.011879 | 0.000026 | 0.000818 | 0.012723 |
| RAC | | | 0.009781 | 0.000022 | 0.000674 | 0.010477 |
| USF | | | 0.011900 | 0.000000 | 0.000800 | 0.012700 |
| Total SBC: | | | 0.033560 | 0.000048 | 0.002292 | 0.035900 |
| EET | | | 0.009259 | 0.000020 | 0.000638 | 0.009917 |
| TRANS CHARGE B | | | | | | |
| SBC: | 0.093200 | | | | 0.006400 | 0.099600 |
| CLEP | | | 0.011879 | 0.000026 | 0.000818 | 0.012723 |
| RAC | | | 0.009781 | 0.000022 | 0.000674 | 0.010477 |
| USF | | | 0.011900 | 0.000000 | 0.000800 | 0.012700 |
| Total SBC: | | | 0.033560 | 0.000048 | 0.002292 | 0.035900 |
| EET | | | 0.009259 | 0.000020 | 0.000638 | 0.009917 |
| TRANS CHARGE C | | | | | | |
| SBC: | 0.153200 | | | | 0.010500 | 0.163700 |
| CLEP | | | 0.011879 | 0.000026 | 0.000818 | 0.012723 |
| RAC | | | 0.009781 | 0.000022 | 0.000674 | 0.010477 |
| USF | | | 0.011900 | 0.000000 | 0.000800 | 0.012700 |
| Total SBC: | | | 0.033560 | 0.000048 | 0.002292 | 0.035900 |
| EET | | | 0.009259 | 0.000020 | 0.000638 | 0.009917 |

SOUTH JERSEY GAS COMPANY
Schedule of Rate Components
Appendix A - Effective

| | <u>INTERRUPTIBLE GAS SALES (IGS)</u> | <u>BASE RATE</u> | <u>BGSS</u> | <u>OTHER RIDERS</u> | <u>PUA</u> | <u>NJ SALES TAX</u> | <u>TARIFF RATE</u> |
|--------------------------------------|--------------------------------------|------------------|-------------|---------------------|------------|---------------------|--------------------|
| | Commodity | | | | | | Rate Set Monthly |
| SBC: | | | | | | | |
| RAC | | | | 0.009781 | 0.000022 | 0.000674 | 0.010477 |
| USF | | | | 0.011900 | 0.000000 | 0.000800 | 0.012700 |
| Total SBC: | | | | 0.021681 | 0.000022 | 0.001474 | 0.023177 |
| EET | | | | 0.009259 | 0.000020 | 0.000638 | 0.009917 |
| <u>YARD LIGHTING SERVICE (YLS)</u> | | | | | | | |
| MONTHLY CHARGE / INSTALL | | 7.723363 | 4.636800 | | | 0.849761 | 13.209924 |
| <u>STREET LIGHTING SERVICE (SLS)</u> | | | | | | | |
| MONTHLY CHARGE / INSTALL | | 8.325900 | 6.955200 | | | 1.050576 | 16.331676 |

SOUTH JERSEY GAS COMPANY
Schedule of Rate Components
Appendix A - Effective

Heat Residential Rate Schedule:

| | RSG FSS | RSG-FTS | Difference |
|-------------------------|-----------------|-----------------|-----------------|
| BGSS | 0.354288 | 0.000000 | 0.354288 |
| Cost of Service | 0.584945 | 0.584945 | 0.000000 |
| CLEP | 0.012723 | 0.012723 | 0.000000 |
| RAC | 0.010477 | 0.010477 | 0.000000 |
| TAC | 0.000000 | 0.000000 | 0.000000 |
| CIP | 0.072927 | 0.072927 | 0.000000 |
| USF | 0.012700 | 0.012700 | 0.000000 |
| TIC | (0.001009) | (0.001009) | 0.000000 |
| EET | 0.009917 | 0.009917 | 0.000000 |
| BSC "J" BS-1 | 0.050400 | 0.050400 | 0.000000 |
| Price to Compare | 1.107368 | 0.753080 | 0.354288 |

NonHeat Residential Rate Schedule:

| | RSG FSS | RSG-FTS | Difference |
|-------------------------|-----------------|-----------------|-----------------|
| BGSS | 0.354288 | 0.000000 | 0.354288 |
| CIP | 0.026597 | 0.026597 | 0.000000 |
| Cost of Service | 0.584945 | 0.584945 | 0.000000 |
| CLEP | 0.012723 | 0.012723 | 0.000000 |
| RAC | 0.010477 | 0.010477 | 0.000000 |
| TAC | 0.000000 | 0.000000 | 0.000000 |
| USF | 0.012700 | 0.012700 | 0.000000 |
| TIC | (0.001009) | (0.001009) | 0.000000 |
| EET | 0.009917 | 0.009917 | 0.000000 |
| BSC "J" BS-1 | 0.050400 | 0.050400 | 0.000000 |
| Price to Compare | 1.061038 | 0.706750 | 0.354288 |

GSG

(Under 5,000 therms annually)

| | GSG FSS | GSG-FTS | Difference |
|-------------------------|-----------------|-----------------|-----------------|
| BGSS | 0.354288 | 0.000000 | 0.354288 |
| CIP | 0.058264 | 0.058264 | 0.000000 |
| Cost of Service | 0.465346 | 0.465346 | 0.000000 |
| CLEP | 0.012723 | 0.012723 | 0.000000 |
| RAC | 0.010477 | 0.010477 | 0.000000 |
| TAC | 0.000000 | 0.000000 | 0.000000 |
| USF | 0.012700 | 0.012700 | 0.000000 |
| TIC | (0.001009) | (0.001009) | 0.000000 |
| EET | 0.009917 | 0.009917 | 0.000000 |
| BSC "J" BS-1 | 0.050400 | 0.050400 | 0.000000 |
| Price to Compare | 0.973106 | 0.618818 | 0.354288 |

GSG

(5,000 therms annually or greater)

| | GSG FSS | GSG-FTS | Difference |
|-------------------------|-----------------|-----------------|-----------------|
| BGSS | 0.500751 | 0.000000 | 0.500751 |
| CIP | 0.058264 | 0.058264 | 0.000000 |
| Cost of Service | 0.465346 | 0.465346 | 0.000000 |
| CLEP | 0.012723 | 0.012723 | 0.000000 |
| RAC | 0.010477 | 0.010477 | 0.000000 |
| TAC | 0.000000 | 0.000000 | 0.000000 |
| USF | 0.012700 | 0.012700 | 0.000000 |
| TIC | (0.001009) | (0.001009) | 0.000000 |
| EET | 0.009917 | 0.009917 | 0.000000 |
| BSC "J" BS-1 | 0.050400 | 0.050400 | 0.000000 |
| Price to Compare | 1.119569 | 0.618818 | 0.500751 |

GSG-LV

Prior to 7/15/97

| | GSG-LV FSS | GSG-LV-FTS | Difference |
|-------------------------|-----------------|-----------------|-----------------|
| BGSS | 0.500751 | 0.000000 | 0.500751 |
| CIP | 0.017656 | 0.017656 | 0.000000 |
| Cost of Service | 0.254821 | 0.254821 | 0.000000 |
| CLEP | 0.012723 | 0.012723 | 0.000000 |
| RAC | 0.010477 | 0.010477 | 0.000000 |
| TAC | 0.000000 | 0.000000 | 0.000000 |
| USF | 0.012700 | 0.012700 | 0.000000 |
| TIC | (0.001009) | (0.001009) | 0.000000 |
| EET | 0.009917 | 0.009917 | 0.000000 |
| BSC "J" BS-1 | 0.050400 | 0.050400 | 0.000000 |
| Price to Compare | 0.868436 | 0.367685 | 0.500751 |